



City of Stockbridge Citywide Development Authority

STOCKBRIDGE Development Authority

Ariel Shaw, Chair

Samantha Samuels, Vice Chair

Mark Glenn, Secretary

Gadson Woodall, Treasurer

Terri Gleaton, Board Member

Tem Morgan, Board Member

LaKeisha Gantt, Council Member

Kim Allonce

Economic Development Director

Vanessa Holiday

Recorder

STOCKBRIDGE CITY HALL

4640 NORTH HENRY BLVD.

STOCKBRIDGE, GA 30281

Website: www.stockbridgega.org

Phone: 770-389-7900

Fax: 770-389-7912

Citywide Development Authority Meeting Agenda March 12, 2024 6:00 PM



Citywide Development Authority (DA) The work of development authorities is crucial for the ability for local government to create a legacy of sustained prosperity and requires strong leadership from board members, staff, and elected officials. The Citywide Development Authority is a (7) seven-member authority consisting of (6) residents of the City and/or business owners and operators preferably with subject-matter expertise such as attorneys, realtors, developers, and zoning experts and (1) member of the Governing Body. The directors shall be taxpayers residing in the county or municipal corporation for which the authority is created, and their successors shall be appointed as provided by the resolution provided for in Code Section 36-62-4



AGENDA

CITYWIDE DEVELOPMENT AUTHORITY MEETING

CITY OF STOCKBRIDGE

TUESDAY, MARCH 12, 2024 6:00 PM

- I. Welcome & Call to Order**
- II. Roll Call**
- III. Approval of Agenda**
- IV. Old Business**
 - 1. Review & Approval of February 2024 Meeting Minutes
 - 2. Visual Update of Board Direction for New and Returning Board Members
- V. New Business**
 - 3. CDA Team Development and Recommendations
 - 4. City Economic Development Director- Grant
- VI. Executive Session (if needed)**
- VII. Adjourn**



Citywide Development Authority
Meeting Minutes
Tuesday, February 13, 2024
Stockbridge City Hall (Levi Meeting Room) 6:00 P.M.

Ariel Shaw, Chair Present	Mark Glenn, Secretary Present
Samantha Samuels, Vice-Chair Present	Gadson Woodall, Treasurer Present
Deverick Tem Morgan – Board Member Present	Terri Gleaton – Board Member Present
Vacant – Council Member Liaison	LaTonya Wiley, Board Attorney Present

Also Present: Recorder and City Clerk, Vanessa Holiday
Economic Development Director, Kim Allonce

The Meeting was called to order by Chair Shaw at 6:15 p.m.

Roll Call by Secretary Glenn; all members were present.

Motion to approve the Agenda made by Board Member Glenn; seconded by Board Member Gleaton. The motion passed unanimously 6-0.

Following review of the Minutes Board Member Woodall motioned to approve the December 12, 2023 Minutes with edits to Secretary appointment to reflect Mark Glenn made by Chair Shaw; seconded by Board Member Glenn. The motion passed unanimously 6-0.

Chair Shaw referenced the Board's Vision for 2024 to be more visible, engaging, more strategic, to hire a commercial broker, establish a volunteer board, increase marketing, increase promotions, select targeted industries for the region, specifically the health industry, focus on closing more deals, and form sub-committees, and that a digital copy would be provided to members of the Board.



Chair Shaw noted the Board has a website and marketing video; and noted Attorney Wiley would be providing information on the recent closing, noting the percentage split with the city has not been finalized; and referenced upcoming events the Board should attend if available, noting the State of the County taking place on April 10, 2024 at Grace Baptist Church, noting a table has been secured for the Board; referenced the South Metro Development Conference taking place on March 20, 2024, an annual event put on by Michael Hightower and the Collaborative Firm, and to please advise if interested in attending; noted the first Brokers Open event in partnership with Terri Gleaton was huge success where developers showed immediate interest; and referenced upcoming required training for the two newest members, noting other educational and training opportunities may present itself, such as the Georgia Economic Development Association Conference, and encouraged everyone to participate whenever possible.

Mr. Allonce concurred, noting the conferences are a great network opportunity for Board members, noting the Carl Vinson Institute of Government gives an overview of economic development, and comes more from a collaborative approach and defines the roles, and the ARC (Atlanta Regional Commission) encompasses what is best for the region; and also noted state partners such as Georgia Power's Sharon Russell, noting the goal is to be top of mind with Georgia Power and to stay connected, keeping in mind, we are competing with 159 other counties.

Chair Shaw noted that while there is as Downtown Development Authority, the Citywide Development Authority can technically operate within the downtown boundaries; and asked the Board members to familiarize themselves with the Board's Select Stockbridge website and offer feedback.

Economic Update on Current Residential & Commercial Projects

Mr. Allonce noted he recently submitted the proposed Economic Development Strategic Plan to the Mayor & Council for feedback.

Mr. Allonce gave a presentation noting the need for a young workforce, and noted the city's hotel inventory is older with an average rate of \$89/night whereas Hampton, McDonough and Locust Grove are averaging \$100/night; referenced



some of the restaurants coming in at Bridges of Jodeco to include a state of the art Chick-Fil-A, Costco, Chipotle and Starbucks; new hotels coming on line such as Home2 Suites and Holiday Inn Express and reviewed new developments that will hopefully attract a younger demographic such as Avila, Eagles Hill Townhomes, Diamante, along with Marketplace Storefronts and Waypoint Residential.

Board Member Morgan asked how the vision was determined.

Mr. Allonce noted that from an economic development standpoint, it is a combination of the Economic Development Strategic Plan and the city's Comprehensive Plan led by the Community Development department that was updated in 2023.

Board Member Gleaton noted there should definitely be a component requiring incentives to promote the live, work play in the lived-in area, and board members need to talk to developers to meet the mission.

Mr. Allonce noted the city needs to increase quality housing.

185 North Park Trail

Attorney Wiley referenced the acceptance of the conveyance of the property located at 185 North Park Trail Stockbridge, Georgia, parcel ID No. 032-01030015 as approved by the Stockbridge City Council on November 28, 2023; and the subsequent acceptance of the offer, and purchase price of \$690,000 cash sale from Alliance Investment & Management (Ralph Myers of Tara Properties and Parth Patel, who resides in Eagles Landing), and to authorized the Board's Attorney to negotiate a purchase agreement with said buyer; noted the claw back clause was a holdup during the negotiations; noted the IGA (Intergovernmental Agreement) between the City of Stockbridge and the Development Authority states the split would be based on a case by case basis and the claw back allows the city to get the property back if there is no development in two years if the property remained undeveloped; during negotiations with the buyer, Mr. Patel, a 3-year claw back was negotiated, with stipulations that the hotel shall be 3-star or better; hotel must



be an all- suites hotel, cannot be an extended stay hotel; city would have the right of first refusal; and after six months following the three years, the claw back clause would take affect if there is no development and the Development Authority would get the property back within 30 days at the same purchase price of \$690,000.00; noted contract has been signed and the \$5,000 Earnest Money has been paid using Republic Title and the Ashby Denmark will handle the closing set for February 1, 2024 with 60 days due diligence and 30 days to close.

Motion to authorize the Chair to sign the Temporary Access Agreement made by Board Member Gleaton; seconded by Board Member Glenn. The motion passed 6-0.

Chair Shaw noted there are five parcels in the North Park area, with 185 North Park Trail being the first parcel to close; noted once the five parcels are sold, the IGA will be re-negotiated to reflect a set percentage and will no longer split the proceeds on a case-by-case basis, and where the goal is to have the Board self-sufficient.

Motion to adjourn the meeting at 7:27 p.m. made by Chair Shaw; seconded by Board Member Samuels. The motion passed unanimously 6-0.

Minutes recorded by: Vanessa Holiday, City Clerk

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Select Stockbridge

Amplify
EXCELLENCE

Stockbridge

Where Community Connects

Citywide Development Authority

2024



SELECTSTOCKBRIDGE.COM

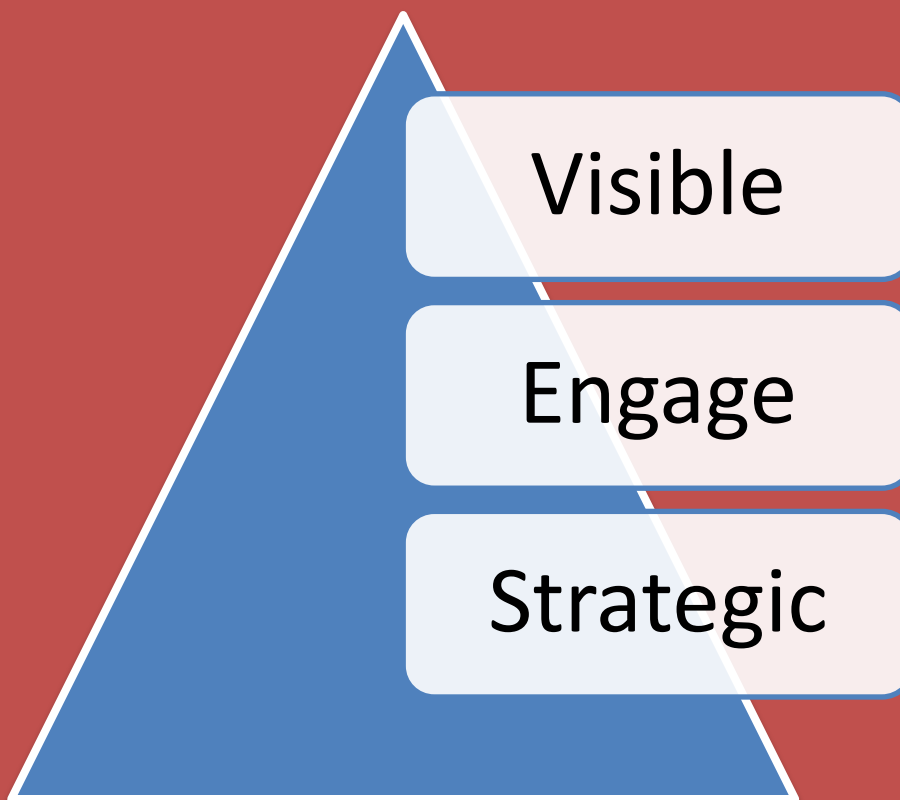
2024 OUTLOOK

MISSION: THE CITY OF STOCKBRIDGE CITYWIDE DEVELOPMENT AUTHORITY (SDA) IS DEDICATED TO STIMULATING & SUSTAINING ECONOMIC DEVELOPMENT AND QUALITY GROWTH, IN AND THROUGHOUT THE ENTIRE CITY OF STOCKBRIDGE.

VISION: THE CITY OF STOCKBRIDGE CITYWIDE DEVELOPMENT AUTHORITY (SDA) VISION IS TO IMPROVE THE QUALITY OF LIFE FOR ITS CITIZENS, FOSTER QUALITY ECONOMIC GROWTH, AND SUSTAINABILITY, WHILE SUPPORTING THE CITY TO CULTIVATE AN ECONOMICALLY VIABLE CITY WHERE ITS CITIZENS CAN LIVE, WORK, AND PLAY.

THE AUTHORITY WAS CREATED FOR THE PURPOSE, AMONG OTHER THINGS, OF PROMOTING AND FURTHERING THE PUBLIC PURPOSE OF DEVELOPING TRADE, COMMERCE, INDUSTRY AND EMPLOYMENT OPPORTUNITIES

2024 OUTLOOK & PRIORITIES



HEALTHCARE IS ON THE RISE

With top companies and employers, such as the anchor Level 3 Trauma Center, Piedmont Henry Hospital, Emory Healthcare, Regenerative Orthopedics & Spine Institute, Stockbridge is the Healthcare EpiCenter of the South Metro.



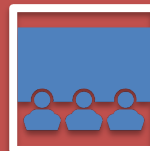
2024 OUTLOOK & PRIORITIES



HIRE COMMERCIAL
BROKER



INCREASE MARKETING &
VISIBILITY THROUGH
EVENTS, PARTNERSHIPS,
SPONSORSHIPS, AND THE
SIMILAR ITEMS



INCREASE PROMOTION
TO TARGETED
INDUSTRIES AND
INVESTORS (PRINT,
DIGITAL, VIDEO, ETC)



CLOSE DEALS



SECURE REAL ESTATE

Select Stockbridge

“In the South Metro Atlanta area, Stockbridge stands out as a leading retail spending destination, meeting many of the needs of residents and attracting outside visitors to spend on goods and services inside the Stockbridge City Limits”

GEORGIA TECH REPORT

2024 OUTLOOK & PRIORITY EVENTS

State of The County
(April 10th)

SMDO (March 20th)

2nd Brokers Open
(August 14th or
August 21st)
Amphitheater

Alternate City &
Development Tour
(April 12th)

State Economic
Conference

ARC Appropriate
Events

Board Members to
attend one or more
DA trainings to
increase knowledge

Continue to Engage
State & Local Econ
Partners

THANK YOU!

Select Stockbridge

Presented By Chair, Ariel Shaw, MBA

www.selectstockbridge.com



T. DALLAS SMITH & COMPANY
COMMERCIAL REAL ESTATE BROKERS

101 MARIETTA ST NW
SUITE 2350
ATLANTA, GA
30303



COMPANY OVERVIEW



Established in March 2007, T. Dallas Smith & Company (TDS&Co) is the largest African American-owned pure tenant rep firm in the United States. We specialize in office, industrial, retail and land. As an exclusive tenant and buyer representation firm, we eliminate any conflict of interest when negotiating lease and/or purchase contracts. Our focus is solely on our clients' successes.

We are headquartered in Atlanta, GA and represent clients nationally. Our credo is CLIENT FIRST. For us, it's more than a motto. It is coded in our DNA and evident in our relentless commitment.

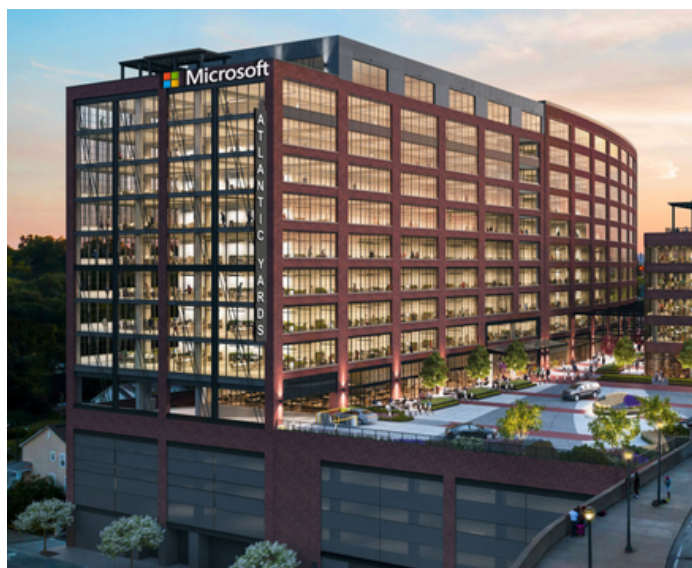
With 150+ years of combined experience, our team has served in leadership roles at some of the largest, most reputable real estate services companies in the country including Cushman & Wakefield, JLL, CBRE, Newmark, Physicians Realty Trust, H.J. Russell & Company, Equitable Real Estate, Lend Lease Real Estate, Morgan Stanley, Colliers International and Bank of America.

We have represented the commercial real estate interests of some of the most notable corporations in the country (see pg. 3).

In 2020, our representation of Microsoft leasing 523,000 SF of office space in Atlanta, GA was one of the largest commercial real estate deals in the U.S. that year.

We pride ourselves on building lasting relationships. We have invested in advanced real estate technology and comprehensive internal processes to facilitate our team's ability to provide our clients with the highest caliber of service possible. In the event any portion of our client's scope of work is outside the services we offer, we collaborate with reputable and vetted subcontractors in the market to ensure all requirements are met. By staying knowledgeable about the changes in various markets and building relationships, we are able to help our clients see extraordinary results.

OUR MISSION IS TO
EXPOSE AND CREATE SPACE FOR PEOPLE OF
COLOR IN COMMERCIAL REAL ESTATE,
ELEVATE THE LEVEL OF SERVICE BY PUTTING
CLIENTS FIRST AND
EMPOWER OTHERS TO EXPECT EXCELLENCE
WITHOUT EXCEPTION.





T. DALLAS SMITH & COMPANY

COMMERCIAL REAL ESTATE BROKERS

T. Dallas Smith & Company assists our clients in aligning their commercial real estate requirements with their business strategies. We partner with businesses from all industries to expertly advise and manage their commercial real estate transactions. Our team of market experts leverages our relationships and experiences with both internal and external resources to develop a custom solution that empowers our clients to meet their current objectives and position themselves to successfully reach their future goals. Below are a few of our partners who have put their commercial real estate trust in TDS&Co.





INTEGRATED SERVICES

T. DALLAS SMITH & COMPANY OFFERS A BROAD MENU OF STRATEGIC ADVISORY AND TRANSACTION SERVICES TO MEET OUR CLIENTS' REQUIREMENTS.

OUR PORTFOLIO OF SERVICES INCLUDES:



LEASE NEGOTIATION
(New, Renewals, Expansions, Contractions)



SITE SELECTION



STRATEGIC CONSULTING



LABOR ANALYTICS



ACQUISITION/
DISPOSITION



RESEARCH/
MARKET ANALYSIS



LOCATION
ANALYTICS



TRANSACTION
MANAGEMENT



CHANGE
MANAGEMENT



PROJECT
MANAGEMENT



FINANCIAL ANALYSIS



LOCATION INCENTIVES



SOURCING PLANS

THE TDS&CO ADVANTAGE

OUR SPECIALISTS TAKE TIME TO LISTEN AND UNDERSTAND THE NEEDS OF OUR CLIENTS. BY COMBINING STRATEGIC CONSULTANCY WITH PRACTICAL IMPLEMENTATION SERVICES, OUR AIM IS TO DECREASE OCCUPANCY COSTS, INCREASE PRODUCTIVITY AND ASSIST OUR CLIENTS IN CAPITALIZING ON THE VALUE OF THEIR REAL ESTATE.

THREE DISTINCT ADVANTAGES WE HAVE INCLUDE:

NATIONWIDE PRESENCE



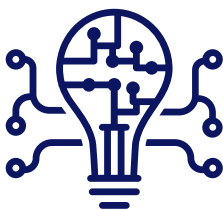
OUR ATLANTA, GA-BASED FIRM HAS AFFILIATE OFFICES IN DALLAS, TX, LOS ANGELES, CA, SAN DIEGO, CA, BOSTON, MA AND NEWARK, NJ. WE ALSO HAVE STRATEGIC PARTNERSHIPS THAT SPAN THE COUNTRY ALLOWING US TO SERVE OUR CLIENTS' NEEDS NATIONWIDE.

MEASURABLE GOALS



WE CONTINUALLY MEASURE PREDETERMINED GOALS AND OBJECTIVES WITH OUR CLIENTS ENSURING THE HIGHEST LEVELS OF EXCELLENCE AND RELIABILITY IN SERVICE.

TECHNOLOGY AND TOOLS



WE USE TOP-TIER TECHNOLOGY AND TOOLS TO SUPPORT OUR CLIENTS' COMPREHENSIVE DECISION-MAKING.

OUR PROCESS



PROJECT
INITIATION



PROJECT
TEAM
FORMATION



DISCOVERY



RESEARCH



EXECUTION



ANALYSIS



NEGOTIATION



CLOSEOUT

ENSURING
TRANSPARENCY,
CONSISTENCY AND
FLEXIBILITY.

TECHNOLOGY & TOOLS

WE HAVE AN INTEGRATED TECHNOLOGY
MODEL UNIQUELY DESIGNED FOR EACH
CLIENT.



EXPOSE. ELEVATE. EMPOWER.
Without exception.

T. DALLAS SMITH & COMPANY, LLC



WWW.TDALLASSMITH.COM



101 MARIETTA STREET NW
SUITE 2350
ATLANTA, GA 30303



404.525.8212 (OFFICE)

Piper Sandler Overview

Ed Wall

MANAGING DIRECTOR

Tel: (404) 846-9571

Email: edmund.wall@psc.com

Whit Moloney

SENIOR VICE PRESIDENT

Tel: (615) 522-5010

Email: whit.moloney@psc.com

Table of Contents

- I. Piper Sandler Overview**
- II. Ed Wall / Georgia Experience**
- III. Resumes**

Section I

Piper Sandler Overview

Partnering With Clients Since 1895

1895

George B. Lane Commercial paper is established, later merging with Piper, Jaffray & Co.

1998

U.S. Bancorp acquires Piper Jaffray in a cash transaction valued at \$730 million

2003

Piper Jaffray becomes independent, publicly held company following spin-off from U.S. Bancorp

2011

Piper Jaffray identifies Advisory and Public Finance as key growth strategies

2015

Piper Jaffray acquires River Branch Holdings, bolstering its sector coverage in financial institutions, and grows its fixed income services group with the acquisition of BMO Capital Markets GKST

2020

Piper Jaffray acquires Sandler O'Neill + Partners; the firm is named Piper Sandler Companies

Piper Sandler acquires The Valence Group and adds sector coverage in chemicals & materials

Piper Sandler acquires TRS Advisors, a leading restructuring firm



1931

Lane, Piper & Jaffray merges with Hopwood & Company and gains a seat on the NYSE; Piper Jaffray & Hopwood is established

1987

Piper Jaffray establishes a presence in London, expanding business into Europe

2006

Private client services division is sold to UBS Financial Services, allowing Piper Jaffray to redirect business strategy toward building a leading investment bank

2013

Piper Jaffray acquires Seattle-Northwest Securities Corporation significantly expanding the firm's municipal business

Piper Jaffray acquires Edgeview Partners, L.P., a middle-market M&A boutique

Piper Jaffray adds a consumer industry team

2016

Piper Jaffray acquires Simmons & Company International, an energy investment bank, creating our second largest investment banking franchise

2019

Piper Jaffray acquires Weeden & Co., L.P., a leading equity trading firm, almost doubling equities revenue

2022

Piper Sandler acquires Cornerstone Macro, adding macro research to the platform

Announced acquisition of Stamford Partners LLC, a European consumer M&A boutique

Our Firm

Realize the Power of Partnership®

Piper Sandler is a leading investment bank and institutional securities firm



- Reputation for client-first approach and straightforward advice
- Deep expertise and market leadership in focus industry sectors
- Strategic advisory relationships and expert execution
- 120+ year track record of delivering results

INVESTMENT BANKING AND EQUITIES

Investment Banking

- M&A Advisory
- Capital Markets
- Restructuring & Special Situations
- Merchant Banking

Equities

- Institutional Sales & Trading
- Equity Research
- Technical Research

PUBLIC FINANCE AND FIXED INCOME SERVICES

- Public Finance
- Municipal Underwriting, Sales & Trading
- Taxable Sales & Trading
- Strategic Analytics

Piper Sandler Companies (NYSE: PIPR) is a leading investment bank driven to help clients Realize the Power of Partnership®. Securities brokerage and investment banking services are offered in the U.S. through Piper Sandler & Co., member SIPC and NYSE; in the U.K. through Piper Sandler Ltd., authorized and regulated by the U.K. Financial Conduct Authority; and in Hong Kong through Piper Sandler Hong Kong Ltd., authorized and regulated by the Securities and Futures Commission. Alternative asset management and fixed income advisory services are offered through separately registered advisory affiliates.

©2023. Since 1895. Piper Sandler Companies. 800 Nicollet Mall, Minneapolis, Minnesota 55402-7036.

Our Culture

Realize the power of partnership®

AT PIPER SANDLER, WE TRANSCEND TRANSACTIONS TO DEFINE POSSIBILITIES.

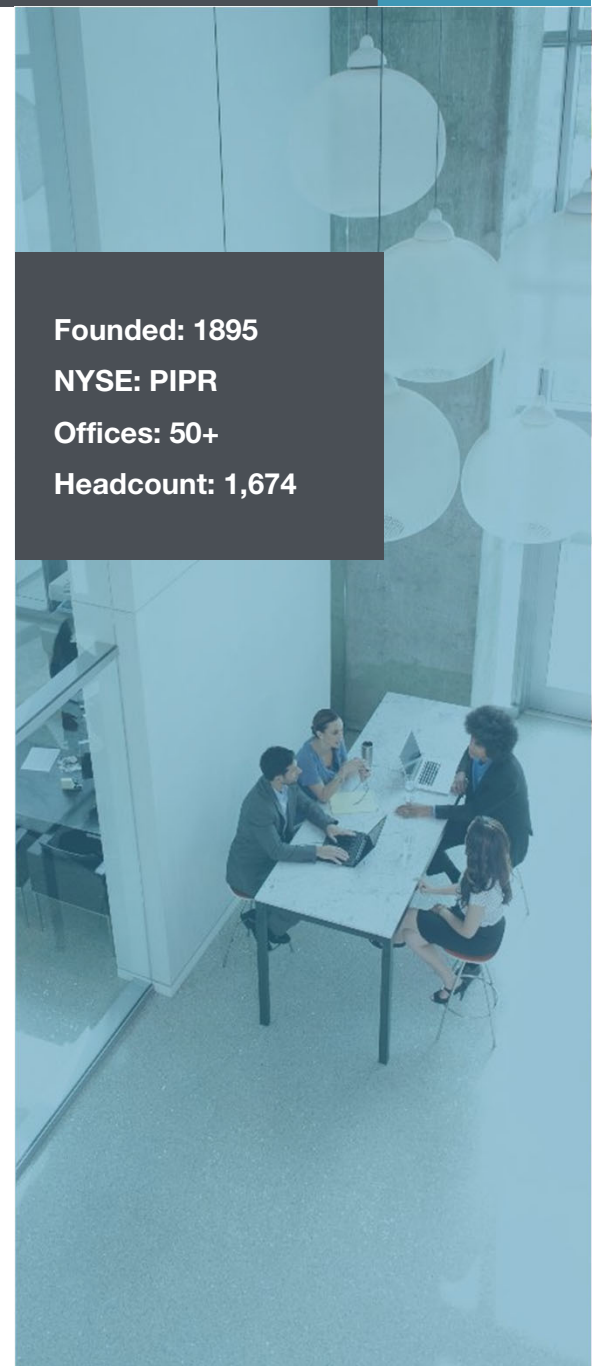
Our 126-year legacy has perpetuated because of the partnerships we forge—among our clients, our employees and the communities where we live and work.

Through a distinct combination of candid counsel, focused expertise and empowered employees, we enable clients to achieve their short-term goals while realizing their long-term vision. Our entrepreneurial culture recognizes the value of our individual employees and gives them the flexibility to pursue opportunities.

We accomplish this through our:

- Reputation for client-first approach and straightforward advice
- Deep expertise and market leadership in focus industry sectors
- Strategic advisory relationships and expert execution
- Collaboration across teams, rendering unique solutions
- A track record of delivering results for more than a century

Founded: 1895
NYSE: PIPR
Offices: 50+
Headcount: 1,674



Diversity & Inclusion (D&I) Initiatives

Our mission at Piper Sandler is to recruit, develop, include and engage a diverse, high-performing team.

To that end, we have launched various partnerships, initiatives and programs to support this effort, including:



RECRUITING

- Partnerships with SEO USA (Seizing Every Opportunity) and Consortium to connect us with underrepresented talent from undergraduate and MBA programs
- Programs designed to attract and hire underrepresented, undergraduate and MBA, talent – Career Exploration Program and MBA Fellowship
- Enhanced recruiting processes to ensure a focus on diversity and inclusion



ACCOUNTABILITY

- D&I Council, sponsored by Piper Sandler CEO, formed in 2017 to increase awareness of and accountability for DEI efforts
- Member of the SIFMA D&I Advisory Council to share best practices across the industry
- Dedicated D&I role established in 2017 to drive DEI efforts across the firm
- Representation and inclusion goals that allow us to measure progress



ENGAGEMENT

- Mentorship programs to support underrepresented talent
- Leadership and professional development opportunities to grow and elevate talent
- Employee Resource Groups to build community and engagement – Multicultural, Pride, Veterans & Young Professionals and Women's



EDUCATION

- Inclusion awareness and unconscious bias training for all employees
- Training and best practices for minimizing bias in the hiring process for hiring managers and interviewers

INCLUSIVE BENEFITS

- Subsidized back-up child and elder care through Bright Horizons
- Trans-inclusive health benefits
- Inclusive fertility benefits
- Outpatient mental health services covered the same in and out of network and telehealth provided
- 16 weeks parental leave for primary caregivers, and 4 weeks parental leave for secondary caregivers
- Milk Stork available to nursing women firm-wide (milkstork.com)

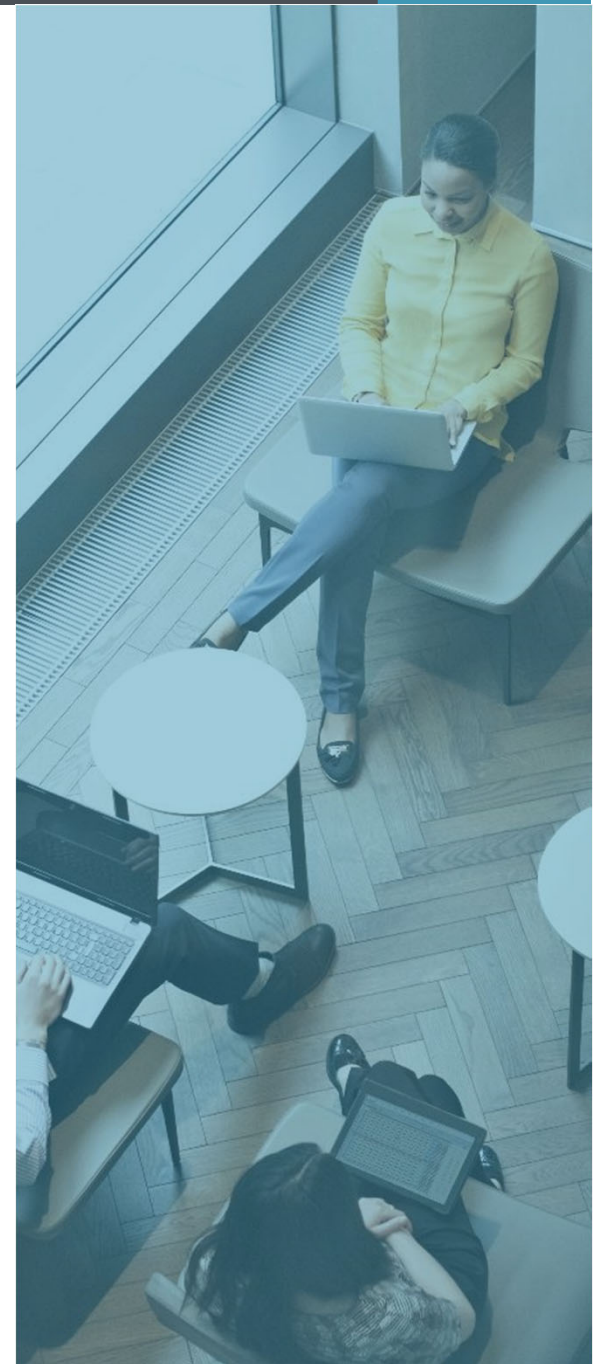
Our Guiding Principles

We create and implement superior financial solutions for our clients.
Serving clients is our fundamental purpose.

We earn our clients' trust by delivering the best guidance and service.
Great people working together as a team is our competitive advantage.

AS WE SERVE, WE ARE COMMITTED TO THESE CORE VALUES

- Always place our clients' interests first
- Conduct ourselves with integrity and treat others with respect
- Work in partnership with our clients and each other
- Attract, retain and develop a diverse group of the best people in a high-quality, inclusive environment
- Contribute our talents and resources to serve the communities in which we live and work



Piper Sandler Offers a Full Range of Products and Services

NEGOTIATED UNDERWRITING

- Fixed-rate (high-grade, bank-qualified and high-yield)
- Variable rate demand notes
- Ranked No. 2 nationally by number of senior managed long-term issues*

VARIABLE RATE REMARKETING

- More than 850 variable rate issues totaling over \$15 billion
- Ranked in the top 11 nationally by number of issues in daily reset mode
- Ranked in the top 11 nationally by number of VRDO issues

FINANCIAL ADVISORY

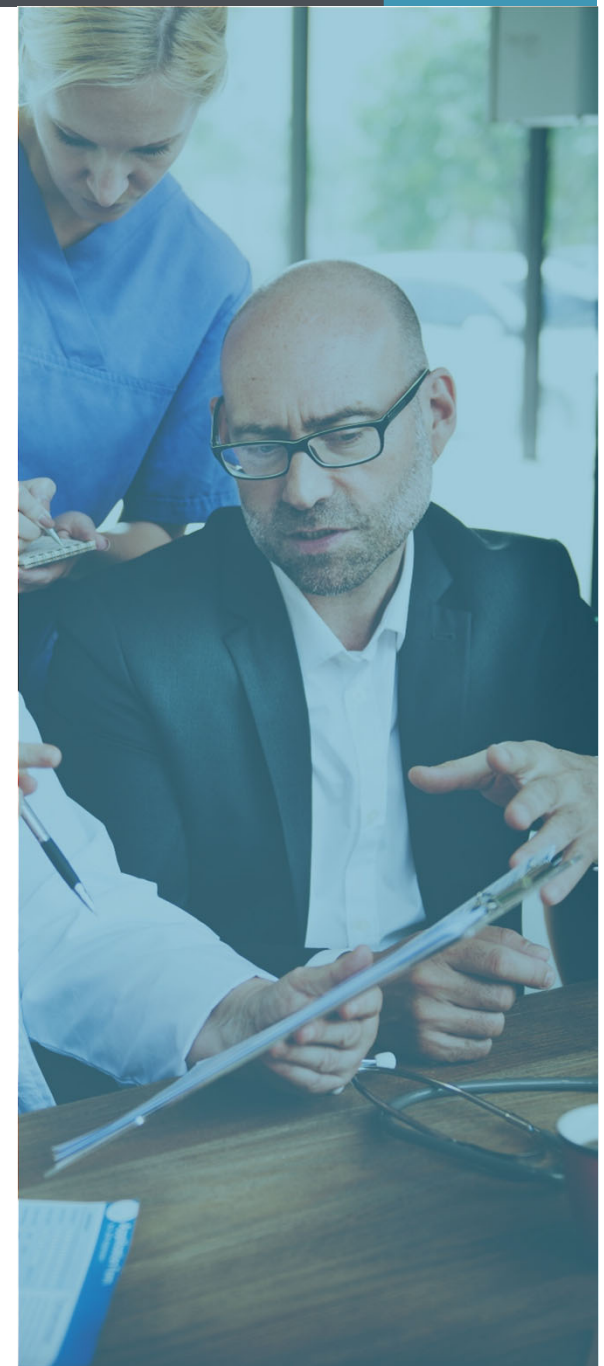
- Ranked No. 6 nationally by number of long-term issues*

DERIVATIVE PRODUCTS

- Interest rate and basis swaps, rate locks, forward bond purchases, floors, caps and guaranteed investment contracts
- More than 2,000 derivative and reinvestment transactions totaling over \$55.1 billion, since 2004

DIRECT PLACEMENTS

- More than 950 placements totaling \$10.5 billion in aggregate loan value since 2018
- Over 400 different banks and alternative investors have participated in our loan programs



*Source: Thomson Reuters, 2022

The Experience to Meet Your Needs – FA Rankings

Piper Sandler has consistently ranked in the top 10 of National Long-Term Transactions. For the past 5 years, we have ranked 6th by Par Amount.

National Long-Term Transactions (Competitive and Negotiated Combined) Ranked by Par Amount 1, 3 and 5 Years				
Financial Advisor (Full to Each Manager) 1/1/2022 - 12/31/2022	Number of Issues	Rank	Mkt. Share	Par Amount (US\$ mil)
PFM Financial Advisors LLC	635	1	8 \$	57,480.20
Hilltop Securities	482	2	6.1 \$	25,261.20
Ehlers & Associates	267	3	3.4 \$	2,440.80
Baker Tilly Municipal Advisors	256	4	3.2 \$	4,638.10
Robert W Baird & Co Inc	251	5	3.2 \$	3,601.10
Piper Sandler & Co	185	6	2.3 \$	8,503.70
Stephen H McDonald & Associates Inc	184	7	2.3 \$	612.70
Public Resources Advisory Group	156	8	2 \$	48,996.30
Fiscal Advisors & Marketing Inc	150	9	1.9 \$	2,190.40
Masterson Advisors LLC	145	10	1.8 \$	4,067.90
Specialized Public Finance Inc	143	11	1.8 \$	3,676.90
Phoenix Advisors LLC	119	12	1.5 \$	2,316.90
Acacia Financial Group Inc	104	13	1.3 \$	15,258.50
RBC Capital Markets	97	14	1.2 \$	4,627.50
Speer Financial Inc	93	15	1.2 \$	899.60
CSG Advisors Incorporated	92	16	1.2 \$	5,171.30
Urban Futures Inc	91	17	1.2 \$	1,577.50
Stephen L Smith Corp	8918*		1.1 \$	217.50
Samco Capital Markets	8918*		1.1 \$	3,583.10
Munistat Services Inc	7920*		1 \$	881.50
PMA Securities Inc	7920*		1 \$	1,380.20

Financial Advisory Expertise

We have substantial financial advisory experience and staff resources that allow us to deliver both high quality analyses and innovative ideas to our clients. What sets us apart is that we combine such expertise with specific and detailed knowledge of local finance issues that go far beyond the narrow focus of the bond market. This multi-faceted experience allows us to present analyses and ideas to our clients that go beyond the theoretical to concepts that actually work to add value to your situation. We are thoughtful, yet practical in our approach.

Piper Sandler takes great pride in its position as a leading financial advisor. As a result, we have successfully provided strategic services to our clients gleaned from over eight decades of continuous experience in the municipal bond marketplace. Piper Sandler has ranked in the top ten for the past 5 years as underwriter and Financial Advisor nationally.

Piper Sandler is proud to be a financial advisor that is part of a broker/dealer. Our direct experience in the capital markets translates into more timely and more accurate market information for our advisory clients. By actively engaging in the buying and selling of municipal securities, our underwriting professionals are able to provide up-to-the minute market information to our financial advisory clients. As a result, we are not dependent on others for this information; we have immediate access to every publicly traded municipal issue (both in the primary and secondary markets). In addition to our internal information, we also utilize the traditional information services like Bloomberg and subscribe to a variety of market monitoring systems. Having this variety of sources allows our information and advice to be more robust and sound. Further, Piper Sandler financial advisors embrace the reality of our fiduciary duty to our clients. We believe that the firm's knowledge of the marketplace puts us in the best position to provide advice that is solely in the interest of our issuing clients.

Financial Advisory Expertise – Value Added Service

Private Placement - In addition to traditional public offerings (both negotiated and competitive), Piper Sandler is very knowledgeable regarding the recent increased activity in the private placement market. It is important to understand the circumstances that favor a placement as well as the impact they may have on future obligations of the Issuer and impact upon the bond rating process.

Economic Development - Another area of expertise that is critically important to our clients is in the area of economic development. With the ebb and flow of various economic development tools, issuers need to be aware of each development tool's long term impact upon the Issuer's finances and the vibrancy of the community. It is critical that issuers have a fiduciary representing the issuer's interests and not rely on a developer and its representatives.

Ongoing Compliance - The municipal bond market has experienced ever increasing regulatory scrutiny ranging from continuing disclosure requirements to random audits to the new SEC Municipal Advisor Rule. Piper Sandler has an in-house Compliance department that is not only important to Piper Sandler but all of our clients. We monitor all new regulations and make sure that we are apprising our clients as well. At a time when enforcement has become a focus, issuers are best served to have help in this area.

Rating Process - As mentioned in the Scope of Services section, our focus and experience in the rating process is a valuable asset, as the rating agencies have incorporated criteria changes and implemented new processes for surveillance.

Debt Policy - Piper Sandler's Kansas Advisors have helped many issuers craft and revise debt policies, assisting issuers with crafting policies that conform to best practices and rating agency guidelines.

Financial Advisory Expertise – Value Added Service

Policies and Best Practices - We have assisted multiple clients with the development of debt-related policies and other financial planning policies. For better or worse, Kansas's legal framework restricts local governments on certain types of debt, on debt mechanisms such as derivatives or swaps, investments, advance refundings and other various issues, so jurisdictions already have a natural framework for managing their financial operations. We can assist the Issuer with refining policies, where appropriate, to strengthen its financial management practices both in keeping with GFOA guidelines and reflecting the local context. We have assisted in thinking through debt policies, fund balance policies, investment policies and financial priorities.

Investment Services - As one of the leading brokers in the Midwest, Piper has a full service investment group that can assist municipalities with investments of operating funds. The Piper team works closely with multiple Kansas jurisdictions, and has developed innovative and customized portfolio solutions that match each entity's specific needs.

Escrow Bidding - Piper has one of the premier groups providing escrow bidding services for refundings, a highly specialized service. We have developed a proprietary bidding web site that allows us to control the entire bidding process and provides for the dissemination of documentation, immediate feedback on requirements from potential bidders, and the receipt of firm bids from providers.

Section II

Ed Wall / Georgia Experience

Ed Wall Experience 1984 - 2023

Date	Issuer	State	Amount	Description	Role
Dec-23	Forest Park DDA	GA	41,000,000	Economic Development Revenue Bond (Ft. Gillem Project), Series 2023	Financial Advisor
Dec-23	Hampton DDA	GA	233,775,440	Economic Development Revenue Bond, Series 2023B	Financial Advisor
Dec-23	Hampton DDA	GA	241,224,560	Economic Development Revenue Bond, Series 2023A	Financial Advisor
Nov-23	South Fulton DA	GA	60,000,000	Lease Revenue Bond, Series 2023A	Financial Advisor
Nov-23	South Fulton DA	GA	60,000,000	Lease Revenue Bond, Series 2023B	Financial Advisor
Sep-23	DDA Forest Park	GA	4,245,000	Taxable Economic Development Revenue Bond, Series 2023	Financial Advisor
Mar-23	DDA Forest Park	GA	6,180,000	Downtown Development Authority of the City of Forest Park, Georgia, Taxable Economic Development Revenue Bond (Main Street Project) Series 2023	Financial Advisor
Oct-22	URA Stonecrest	GA	2,335,000	Urban Redevelopment Agency of the City of Stonecrest, Georgia Revenue Bonds (City of Stonecrest Project) Series 2022A (Tax-exempt)	Financial Advisor
Oct-22	URA Stonecrest	GA	3,715,000	Urban Redevelopment Agency of the City of Stonecrest, Georgia Revenue Bonds (City of Stonecrest Project) Series 2022B (Taxable)	Financial Advisor
Jun-22	City of College Park BIDA	GA	10,950,000	College Park Business and Industrial Development Authority, Georgia, Various Purpose Transportation Improvements Bonds, Series 2022	Financial Advisor
Jul-22	Hapeville Development Authority	GA	3,400,000	Hapeville Development Authority, Georgia, Revenue Bond (City of Hapeville Projects) Series 2022	Financial Advisor
Mar-22	Forest Park DDA	GA	20,000,000	Downtown Development Authority of the City of Forest Park, Georgia, Economic Development Revenue Bonds (Gillem Logistics Center Building 1100, LLC Project) Series	Financial Advisor
Mar-22	Forest Park DDA	GA	45,000,000	Downtown Development Authority of the City of Forest Park, Georgia, Economic Development Revenue Bonds (Gillem Logistics Building 1200, LLC Project) Series 2021	Financial Advisor
Feb-22	DeKalb County	GA	70,000,000	DeKalb County, Georgia, Tax Anticipation Notes, Series 2021	Financial Advisor
Dec-21	College Park BIDA	GA	12,125,000	The College Park Business and Industrial Development Authority, Georgia, Multifamily Housing Revenue Bonds (Somersby Project) Series 2021B	Financial Advisor
Dec-21	College Park BIDA	GA	17,700,000	The College Park Business and Industrial Development Authority, Georgia, Multifamily Tax-Exempt Mortgage-Backed Bonds (Somersby Project) Series 21A	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Nov-21	Forest Park DDA	GA	45,000,000	Downtown Development Authority of the City of Forest Park, Georgia, Economic Development Revenue Bonds (Gillem Logistics Building 1200, LLC Project) Series 2021	Financial Advisor
Nov-21	Forest Park DDA	GA	20,000,000	Downtown Development Authority of the City of Forest Park, Georgia, Economic Development Revenue Bonds (Gillem Logistics Center Building 1100, LLC Project) Series 2021	Financial Advisor
Oct-21	City of Cochran	GA	3,395,000	City of Cochran, Georgia, Water and Sewer Refunding Revenue Bonds, Series 2021	Underwriter
Aug-21	College Park BIDA	GA	33,990,000	College Park Business and Industrial Building Authority, Georgia, Refunding Revenue Bonds (Civic Center Project) Series 2021A	Financial Advisor
Aug-21	College Park BIDA	GA	3,335,000	College Park Business and Industrial Building Authority, Georgia, Refunding Revenue Bonds (Public Safety Project) Series 2021B	Financial Advisor
Aug-21	College Park BIDA	GA	4,170,000	College Park Business and Industrial Development Authority, Georgia, Refunding Revenue Economic Development Taxable Bonds (Gateway Project) Series 2021C	Financial Advisor
Aug-21	College Park BIDA	GA	3,245,000	College Park Business and Industrial Development Authority, Georgia, Refunding Revenue Economic Development Taxable (Gateway Project) Bonds, Series 2021D	Financial Advisor
Aug-21	College Park BIDA	GA	1,950,000	College Park Business and Industrial Development Authority, GA Refunding Revenue Bonds (College Park Projects), Series 2021E	Financial Advisor
Aug-21	DeKalb County	GA	70,000,000	DeKalb County, Georgia, Tax Anticipation Notes, Series 2021	Placement Agent
May-21	Clayotn County Public Schools	GA	20,000,000	Clayton County Public Schools, Georgia, Tax Anticipation Notes, Series 2021	Financial Advisor
May-21	Forest Park URA	GA	9,590,000	Urban Redevelopment Agency of the City of Forest Park, Georgia, SPLOST Revenue Bonds (Capital Projects) Series 2021	Financial Advisor
May-21	Forest Park URA	GA	32,625,000	Urban Redevelopment Agency of the City of Forest Park, Georgia, Revenue Bonds (Capital Projects) Series 2021	Financial Advisor
Mar-21	Stockbridge PFA	GA	9,910,000	Stockbridge Public Facilities Authority, Georgia, Taxable Revenue Bond (Public Amphitheatre and Cultural Arts Center Project) Series 2021A	Financial Advisor
Mar-21	Stockbridge PFA	GA	1,030,000	Stockbridge Public Facilities Authority, Georgia, Revenue Bonds (Trails Project) Series 2021B	Financial Advisor
Mar-21	Stockbridge PFA	GA	14,865,000	Stockbridge Public Facilities Authority, Georgia, Taxable Revenue Bonds (Cultural Arts Center Building Project and Public Safety Equipment) Series 2021C	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Mar-21	LaGrange	GA	26,795,000	City of LaGrange, Georgia Water and Sewer Revenue Bonds, Series 2021	Financial Advisor
Jan-21	Jonesboro URA	GA	14,125,000	Urban Redevelopment Agency of the City of Jonesboro, Georgia, Revenue Bonds (City Center Projects) Series 2021A	Financial Advisor
Jan-21	Jonesboro URA	GA	5,525,000	Urban Redevelopment Agency of the City of Jonesboro, Georgia, Refunding Revenue Bond (Broad Street Project) Series 2021B	Financial Advisor
Jan-21	Canton	GA	62,925,000	Canton, Georgia Water and Sewerage Revenue Bonds, Series 2021	Underwriter
Dec-20	Forest Park DDA	GA	100,000,000	Downtown Development Authority of the City of Forest Park, Georgia, Revenue Bonds (Ocado Project) Series 2020	Financial Advisor
Dec-20	Norcross DDA	GA	9,665,000	Downtown Development Authority of the City of Norcross (GA) Taxable Revenue Refunding Bond, Series 2020	Financial Advisor
Nov-20	Forest Park URA	GA	15,110,000	Urban Redevelopment Authority of Forest Park, Georgia, Taxable Revenue Refunding Bond, Series 2020	Financial Advisor
Oct-20	Clayton County	GA	72,000,000	Clayton County, Georgia General Obligation Special Purpose Local Option Sales Tax, Series 2020	Financial Advisor
Aug-20	Thomaston-Upson County	GA	2,700,000	Thomaston-Upson County, Georgia, Office Building Authority Revenue Bonds (Fire Station Project) Series 2020	Financial Advisor
Aug-20	State of Georgia	GA	247,865,000	State of Georgia, Georgia General Obligation Bonds, Series 2020A Bidding Group 2	Underwriter
Aug-20	State of Georgia	GA	267,505,000	State of Georgia, Georgia General Obligation Bonds, Series 2020A	Underwriter
Jul-20	Stonecrest URA	GA	5,410,000	Urban Redevelopment Agency of the City of Stonecrest, Georgia, Revenue Bonds, Series 2020	Financial Advisor
May-20	Fulton DeKalb Hospital Authority	GA	33,630,000	The Fulton DeKalb Hospital Authority, Georgia, Revenue Certificates (Grady Surgical Center Project), Series 2020B	Placement Agent
Mar-20	City of Stonecrest	GA	3,060,000	City of Stonecrest, Georgia, Tax Anticipation Note, Series 2020	Financial Advisor
Jan-20	Clayton County	GA	4,116,256	Financing of Eight Pierce Enforcer Pumps	Fin Adv
Dec-19	City of South Fulton Urban Redevelopment Agency	GA	17,200,000	Revenue Bonds (City of South Fulton Projects) Series 2019	Fin Adv

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Date	Issuer	State	Amount	Description	Role
Dec-19	Urban Redevelopment Agency of the City of Jonesboro	GA	6,000,000	Revolving Line of Credit, Series 2019 Taxable	Fin Adv
Dec-19	Clayton County Urban Redevelopment Agency	GA	6,480,000	Revenue Refunding Bond (Clayton County, Georgia Projects) Series 2019 Taxable	Fin Adv
Nov-19	College Park Business and Industrial Development Authority	GA	48,000,000	Economic Development Taxable Refunding Revenue Bond (Renaissance Hotel Project) Series 2019	Fin Adv
Nov-19	College Park Business and Industrial Development Authority	GA	23,850,000	Economic Development Taxable Refunding Revenue Bond (Suites Hotel Project) Series 2019	Fin Adv
Nov-19	Hapeville Development Authority	GA	2,925,000	Refunding Revenue Bonds, Series 2019A	Fin Adv
Nov-19	Hapeville Development Authority	GA	1,780,000	Taxable Revenue Refunding Bonds, Series 2019B	Fin Adv
Oct-19	Downtown Development Authority of the City of Forest Park	GA	9,425,000	Economic Development Revenue Bonds (GPF Gillem Logistics Center No. 300, LLC Project) Series 2019	Fin Adv
Oct-19	Downtown Development Authority of the City of Forest Park	GA	18,500,000	Economic Development Revenue Bonds (GPF Gillem Logistics Center #400/500, LLC Project) Series 2019	Fin Adv
Oct-19	Downtown Development Authority of the City of Forest Park	GA	41,430,000	Economic Development Revenue Bonds (GPF Gillem Logistics Center #800, LLC Project) Series 2019	Fin Adv
Oct-19	Downtown Development Authority of the City of Forest Park	GA	52,175,000	Economic Development Revenue Bond (GPF Gillem Logistics Center #900, LLC Project) Series 2019	Fin Adv
Oct-19	Downtown Development Authority of the City of Forest Park	GA	42,500,000	Economic Development Revenue Bonds (GPF Gillem Logistics Center No. 200, LLC Project) Series 2019	Fin Adv
Sep-19	College Park Business and Industrial Development Authority	GA	6,100,000	Economic Development Revenue Refunding Bond, Series 2019	Fin Adv
Jun-19	Downtown Development Authority of Norcross	GA	9,595,000	Revenue Bonds (Brookhaven Innovation Academy Inc.) Series 2019A limited offering	Fin Adv
Jun-19	Downtown Development Authority of Norcross, Georgia	GA	1,755,000	Revenue Bonds (Brookhaven Innovation Academy, Inc.) Taxable Series 2019B	Fin Adv
Dec-18	Downtown Dev. Auth. of the City of Norcross	GA	8,195,000	Taxable Revenue Bond (Parking Facilities Project), 2018	Fin Adv
Dec-18	Downtown Dev. Auth. of the City of Norcross	GA	35,000,000	Taxable Revenue Bond (Gateway Project), 2018	Fin Adv

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Date	Issuer	State	Amount	Description	Role
Dec-18	Dev. Authority of Clayton County	GA	15,000,000	Revenue Bond (Lidl Project), 2018	Fin Adv
Dec-18	Downtown Dev. Auth. of the City of Forest Park	GA	31,000,000	Economic Dev. Revenue Bond (Forest Park Dev. Partners Project), 2018	Fin Adv
Dec-18	Downtown Dev. Auth. of the City of Forest Park	GA	25,500,000	Economic Dev. Rev. Bond (Forest Park Personal Property Project), 2018	Fin Adv
Sep-18	College Park (City of) BIDA	GA	7,460,000	Refunding Revenue Bond (Automated People Mover Transit Station Project), Series 2018	Fin Adv
Aug-18	Dev. Authority of Clayton County	GA	22,100,000	Revenue Bond (CC Kitchens Project) 2018	Fin Adv
Feb-18	City of College Park BIDA	GA	35,785,000	Revenue Bond (Multi-Purpose Arena Project), Series 2018	Fin Adv
Jan-18	City of South Fulton	GA	12,000,000	Tax Anticipation Note, Series 2018	Fin Adv
Dec-17	Urban Redevelopment Agency of Clayton Co.	GA	9,710,000	Revenue Bonds (Ellenwood Project) Series 2017	Fin Adv
Nov-17	Development Authority of Clayton County	GA	39,710,000	Student Housing and Activity Center Refunding Revenue Bonds (CSU Foundation Real Estate I, LLC Project) Series 2017	Fin Adv
Oct-17	City of Norcross, Georgia	GA	8,415,000	SPLOST Revenue Bond, Series 2017	Fin Adv
Aug-17	City of Stonecrest, Georgia	GA	1,579,000	Tax Anticipation Notes, Series 2017	Fin Adv
Jan-17	Wheeler County, Georgia	GA	1,080,000	Special Purpose Local Option Sales Tax General Obligation Bonds, Series 2017	Fin Adv
Dec-16	Walker County	GA	8,750,000	Water and Sewerage Authority, Georgia, Revenue Refunding Bond, Series 2016	Fin Adv
Oct-16	City of Brookhaven Development Authority	GA	75,000,000	Economic Development Revenue Bond (Hawks Player Development Facility Project), Series 2016	Fin Adv
Sep-16	Association County Commissioners of Georgia,	GA	12,490,000	Certificates of Participation (DeKalb County Special Purpose Project) Series 2016	Other
Jun-16	Walker County, Georgia	GA	5,000,000	Tax Anticipation Notes, Series 2016	Fin Adv

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Date	Issuer	State	Amount	Description	Role
Jun-16	College Park BIDA, Georgia	GA	39,815,000	Revenue Refunding Bonds (Civic Center Project) Series 2016	Fin Adv
Mar-16	DeKalb County, Georgia	GA	143,355,000	Special Transportation, Parks and Greenspace and Libraries Tax District General Obligation Refunding Bonds, Series 2016	Co-Snr
Mar-16	City of Brookhaven, Georgia,	GA	3,500,000	Tax Anticipation Note, Series 2016	Fin Adv
Nov-15	DeKalb County, Georgia	GA	70,490,000	Water and Sewer Refunding Revenue Bonds, Series 2015	Co-Snr
Oct-15	DeKalb County Public Safety and Judicial Facilities Authority, Georgia	GA	36,395,000	Revenue Refunding Bonds (Public Safety and Judicial Facility Project) Series 2015	Senior
Oct-15	DeKalb County Building Authority, Georgia,	GA	23,745,000	Refunding Revenue Bonds (Juvenile Justice Center Facilities Project) Series 2015	Senior
Oct-15	Lincoln County, Georgia	GA	3,235,000	Water and Sewerage Revenue System Revenue Refunding Bonds, Series 2015	Sole
Sep-15	College Park Business and Industrial Development Authority	GA	40,250,000	Economic Development Taxable Revenue Bond (Renaissance Hotel Project) Series 2015A - This was a phantom bond.	Fin Adv
Sep-15	Walker County Development Authority, Georgia	GA	15,230,000	Taxable Economic Development Revenue Bonds, Series 2015	Fin Adv
Aug-15	Clayton County Solid Waste Management Auth.	GA	8,965,000	Refunding Revenue Bonds, Series 2015	Fin Adv
Aug-15	Development Authority of Clayton County	GA	9,045,000	Refunding Revenue Bonds, Series 2015A	Fin Adv
Aug-15	Development Authority of Clayton County	GA	9,900,000	Refunding Revenue Bonds, Series 2015B Taxable	Fin Adv
Jun-15	Urban Redevelopment Agency of the City of Jonesboro, Georgia	GA	2,500,000	Revenue Bond, Series 2015	Fin Adv
Jun-15	Urban Redevelopment Agency of the City of Morrow	GA	9,165,000	Revenue Refunding Bond, Series 2015	Fin Adv
Jun-15	Ellijay-Gilmer County Water and Sewerage Authority	GA	500,000	Taxable Water and Sewerage Improvement Refunding and Revenue Bonds, Series 2015B	Sole
Jun-15	Ellijay-Gilmer County Water and Sewerage Authority	GA	9,800,000	Water and Sewerage Improvement and Refunding Bonds, Series 2015A	Sole

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Date	Issuer	State	Amount	Description	Role
Apr-15	Urban Redevelopment Agency of the City of Lovejoy	GA	1,350,000	Revenue Bonds (City of Lovejoy Project) Series 2015	Fin Adv
Mar-15	College Park BIDA	GA	8,720,000	Revenue Bonds (Water and Sewer Project) Series 2015	Fin Adv
Mar-15	Walker County	GA	10,000,000	Tax Anticipation Notes, Series 2015	Fin Adv
Jan-15	City of Brookhaven	GA	5,000,000	Tax Anticipation Notes, Series 2015	Fin Adv
Dec-14	College Park BIDA Taxable Refunding Revenue Bonds (City of College Park	GA	24,885,000	Taxable Refunding Revenue Bonds (City of College Park Project) Series 2014	Fin Adv
Dec-14	College Park BIDA	GA	37,175,000	Taxable Refunding Revenue Bonds (Gateway Project) Series 2014	Fin Adv
Dec-14	College Park BIDA	GA	11,700,000	Taxable Revenue Bonds (FAA Project) Series 2014	Fin Adv
Sep-14	Clayton County	GA	28,315,000	Special Purpose Local Option Sales Tax Bonds, Series 2014B	Fin Adv
Sep-14	Clayton County	GA	46,685,000	Special Purpose Local Option Sales Tax Bonds, Taxable Series 2014A	Fin Adv
Sep-14	Canton Building Authority	GA	5,220,000	Revenue Refunding Bonds, Series 2014A	Sole
Aug-14	College Park BIDA	GA	84,750,000	Revenue Bonds (Headquarters Hotel Project) Series 2014A	Fin Adv
Aug-14	College Park BIDA	GA	160,000,000	Revenue Bonds (Headquarters Hotel Project) Series 2014B	Fin Adv
Aug-14	College Park BIDA	GA	16,500,000	Revenue Bonds (Suites Hotel Project) 2014A	Fin Adv
Aug-14	College Park BIDA	GA	35,000,000	Revenue Bonds (Suites Hotel Project) 2014B	Fin Adv
Jun-14	Urban Redevelopment Agency of the City of Forest Park	GA	16,130,000	Taxable Revenue Bond, Series 2014	Placement Agent
Apr-14	College Park BIDA	GA	4,220,000	Revenue Bonds, Series 2014 (Taxable)	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Mar-14	Walker County	GA	5,950,000	Tax Anticipation Note, Series 2014A	Placement Agent
Mar-14	Walker County	GA	1,770,000	Tax Anticipation Note, Series 2014B Taxable	Placement Agent
Feb-14	Hapeville Development Authority	GA	5,765,000	Revenue Bonds (Various Purpose Public Proj.) Series 2014Aa	Placement Agent
Feb-14	Hapeville Development Authority	GA	620,000	Revenue Bonds (Various Purpose Public Proj) Ser. 2014A2 Taxable	Placement Agent
Jan-14	Hapeville Development Authority	GA	5,765,000	Revenue Bonds, Various Purpose Project	Placement Agent
Jan-14	Walker County Development Authority	GA	33,000,000	Limited Obligation Promissory Note (Nissan Brake Proj.)	Placement Agent
Jan-14	Hapeville Development Authority	GA	620,000	Revenue Bonds, Various Purpose Project	Placement Agent
Dec-13	Walker County	GA	26,400,000	General Obligation Sales Tax Bonds	Placement Agent
Dec-13	DeKalb County Building Authority	GA	8,795,000	Juvenile Justice Center Project	Placement Agent
Dec-13	ACCG (DeKalb County)	GA	15,730,000	Certificates of Participation (DeKalb County Public Purpose	Placement Agent
Dec-13	Fulton-DeKalb County Hospital Authority	GA	41,380,000	Revenue Refunding Revenue Anticipation Certificates	Placement Agent
Dec-13	DeKalb County (GA)	GA	52,445,000	General Obligation Refunding, Series 2013	Co-Senior
Dec-13	DeKalb County (GA)	GA	134,375,000	Water & Sewerage Rev Refunding, Series 2013	Co-Senior
Sep-13	College Park (City of)	GA	5,000,000	General Fund Tax Anticipation Note	Placement Agent
Jul-13	College Park Business & Industrial Development Authority	GA	7,960,000	Public Safety Project Revenue Bonds, Series 2013	Placement Agent
Jul-13	College Park Business & Industrial Development Authority	GA	17,090,000	Civic Center Project Revenue Refunding Bonds	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Apr-13	Walker County Water & Sewerage Authority (GA)	GA	1,850,000	Revenue Refunding Bonds (Chickamauga Project)	Placement Agent
Feb-13	Vienna (City of)	GA	965,000	Combined Utility System Refunding Bonds, Ser 2013	Placement Agent
Jan-13	Fultondale Gas Board	AL	1,625,000	Revenue Gas Bonds, Series 2013A	Placement Agent
Jan-13	Fultondale Gas Board	AL	1,740,000	Revenue Gas Bonds, Series 2013B	Placement Agent
Dec-12	Gadsden (City of)	AL	11,275,000	General Obligation Current Refunding Warrants, Series 2012D	Placement Agent
Dec-12	Vienna Solid Waste Management Authority	GA	1,875,000	Revenue Bonds, Series 2012	Placement Agent
Nov-12	Walker County Development Authority	GA	2,655,000	Revenue Refunding (Lookout Mountain Project)	Placement Agent
Oct-12	Alabama Financing Authority	AL	124,225,000	Special Obligation Bonds, Series 2012	Co-Manager
Jun-12	Walker County Development Authority	GA	3,000,000	Taxable Revenue Bond (Phillips Brothers Machine Co Project)	Placement Agent
Mar-12	Guntersville (Electric Board of)	AL	2,500,000	Current Refunding Warrants, Series 2012	Placement Agent
Mar-12	Cordele Office Building Authority	GA	305,000	Revenue Refunding Bonds, Series 2012B	Placement Agent
Mar-12	Cordele Office Building Authority	GA	5,000,000	Revenue Refunding Bonds, Series 2012A	Placement Agent
Dec-11	Walker County Water & Sewerage Authority (GA)	GA	10,000,000	Water and Sewer Revenue Bond, Series 2011	FA
Dec-11	DeKalb County, Georgia	GA	381,500,000	Water & Sewerage Revenue Bonds, Series 2011	Co-Senior
Aug-11	Walker County Development Authority (GA)	GA	765,000	Revenue Bond (Ohio Logistics Project), Series 2011	Placement Agent
Jul-11	College Park Business and Industrial Development Authority	GA	8,960,000	Taxable Refunding Revenue Bond (Federal Aviation Administration Project), Series 2011	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Mar-11	Wheeler County (GA)	GA	835,000	General Obligation Sales Tax Bond	Placement Agent
Dec-10	Urban Redevelopment Agency of DeKalb County (GA)	GA	7,945,000	Revenue Bond (DeKalb County, Georgia Project) Series 2010	Placement Agent
Dec-10	DeKalb County (GA)	GA	28,400,000	Water and Sewer Revenue Bond	Placement Agent
Nov-10	Atlanta & Fulton County Recreation Authority	GA	124,515,000	Revenue Refunding & Improvement Bonds (Downtown Area Private Improvement)	Co-Manager
Sep-10	Coweta County Water & Sewerage Authority	GA	6,715,000	Water & Sewerage Revenue Bonds	Sole Mgr.
Sep-10	Coweta County Water & Sewerage Authority	GA	40,245,000	Water & Sewerage Revenue Bonds	Sole Mgr.
Nov-09	Georgia, State of General Obligation Bonds	GA	90,480,000	General Obligation Bonds, Series 2009F	Co-Manager
Nov-09	Georgia, State of General Obligation Bonds	GA	179,925,000	General Obligation Bonds, Series 2009G	Co-Manager
Nov-09	Georgia, State of General Obligation Bonds	GA	523,450,000	General Obligation Bonds, Series 2009H (Federally Taxable BABs - Direct Pay)	Co-Manager
Nov-08	College Park Business & Industrial Development Authority	GA	7,445,000	Economic Development Revenue Bonds (Gateway Initial Office Project) 2008A	Sole Mgr.
Aug-08	College Park Business & Industrial Development Authority	GA	34,060,000	Economic Development Taxable Revenue Bonds (Gateway Project) 2008	Senior Manager
Jan-07	Valdosta & Lowndes County Hospital Authority	GA	55,000,000	Revenue Anticipation Certificates	Co-Mgr
Jan-07	Troup County School District	GA	14,500,000	General Obligation School Bonds	Sole Mgr
Jan-07	Hapeville Development Authority	GA	2,180,000	Revenue Bonds	Placement Agent
Jan-07	Gordon County School District	GA	10,000,000	General Obligation Sales Tax Bonds	Sole Mgr
Jan-07	Clay County School District	GA	1,200,000	General Obligation School Bonds	Sole Mgr

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Date	Issuer	State	Amount	Description	Role
Dec-06	Walker County (Chickamauga) School District	GA	2,900,000	Georgia Obligation Sales Tax Bonds	Placement Agent
Dec-06	Pike County Georgia	GA	2,310,000	General Obligation Sales Tax Bonds	Placement Agent
Dec-06	Peach County School District	GA	9,500,000	General Obligation School Bonds	Placement Agent
Dec-06	Evans County Hospital Authority	GA	275,000	Revenue Anticipation n Certificates	Sole Mgr
Dec-06	Evans County Hospital Authority	GA	6,800,000	Revenue Anticipation Certificates	Sole Mgr
Dec-06	Decatur County School District	GA	14,200,000	General Obligation School Bonds	Sole Mgr
Nov-06	Troup County School District	GA	25,650,000	General Obligation School Bonds	Sole Mgr.
Nov-06	Sumter County School District	GA	7,500,000	General Obligation School Bonds	Placement Agent
Nov-06	Polk County School District	GA	2,000,000	General Obligation Qualified Zone Academy Bonds	Placement Agent
Nov-06	Oconee County School District	GA	24,000,000	General Obligation School Bonds	Sole Mgr
Nov-06	Gordon County School District	GA	15,000,000	General Obligation Sales Tax Bonds	Sole Mgr
Nov-06	Duluth, Urban Redevelopment Agency of the City of	GA	5,000,000	Revenue Bonds	Placement Agent
Oct-06	Stephens County Hospital Authority	GA	4,000,000	Revenue Anticipation Certificates	Sole Mgr
Aug-06	Bremen (City of) School District	GA	6,000,000	General Obligation School Bonds	Placement Agent
Jul-06	Jefferson County School District	GA	4,000,000	General Obligation School Bonds	Placement Agent
Jul-06	Haralson County School District	GA	10,000,000	General Obligation School Bonds	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Jul-06	Hapeville Development Authority	GA	490,000	Refunding Revenue Bonds	Placement Agent
Jul-06	Georgia State Road & Tollway Authority	GA	90,000,000	Federal Highway Grant Anticipation Revenue Bonds	Co-Mgr.
Jul-06	Georgia State Road & Tollway Authority	GA	360,000,000	Federal Highway Grant Anticipation Revenue Bonds	Co-Mgr
Jun-06	Winder-Barrow Industrial Authority	GA	15,440,000	Taxable Revenue Bonds (Barrow County Economic Development Project), Series 2006	Sole Mgr.
Jun-06	Telfair County School District	GA	3,370,000	General Obligation Bonds, Series 2006	Placement Agent
Jun-06	Pike County School District	GA	7,800,000	General Obligation Bonds, Series 2006	Sole Mgr.
Jun-06	East Point Building Authority	GA	50,195,000	Water & Sewer Revenue Bonds, Series 2006A	Co-Senior Mgr.
Jun-06	College Park Business & Industrial Development Authority	GA	25,785,000	Taxable Revenue Bonds (City of College Park Project)	Sole Mgr.
Jun-06	Brooks County School District	GA	8,100,000	General Obligation Bonds	Placement Agent
Jun-06	Berrien County School District	GA	13,500,000	General Obligation Bonds, Series 2006	Sole Mgr.
Jun-06	Barrow County School District	GA	65,000,000	General Obligation Bonds, Series 2006	Sole Mgr.
May-06	White County School District	GA	10,000,000	General Obligation Sales Tax Bonds, Series 2006	Placement Agent
May-06	Treutlen County	GA	1,900,000	General Obligation Sales Tax Bonds, Series 2006	Placement Agent
May-06	Rome, City of	GA	5,800,000	Tax Anticipation Notes, Series 2006	Financial Advisor
May-06	Rabun County School District	GA	5,000,000	General Obligation Sales Tax Bond, Series 2006	Placement Agent
May-06	Miller County School District	GA	9,100,000	General Obligation Bonds, Series 2006	Placement Agent

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Date	Issuer	State	Amount	Description	Role
May-06	Emanuel County	GA	1,920,000	General Obligation Refunding Bonds, Series 2006	Placement Agent
May-06	Ellijay-Gilmer Water & Sewerage Authority	GA	2,550,000	Revenue Refunding Bonds, Series 2006	Placement Agent
May-06	Chattooga County School District	GA	4,050,000	General Obligation Bonds, Series 2006	Financial Advisor
May-06	Alpharetta, Development Authority of	GA	21,795,000	Multifamily Hsg. Rev. Bonds (Parc Alpharetta Seniors Project)	Sole Mgr.
Apr-06	Polk County School District	GA	9,900,000	General Obligation Sales Tax Bonds, Series 2006	Sole Mgr.
Apr-06	Newton County Hospital Authority	GA	8,930,000	Revenue Certificates (Newton Health System, Inc. Project), Series 2006	Financial Advisor
Apr-06	Madison County School District	GA	9,880,000	General Obligation Bonds, Series 2006	Placement Agent
Apr-06	Cobb County, Hospital Authority of	GA	25,000,000	Revenue Anticipation Certificates (Equipment Pool Project)	Sole Mgr.
Apr-06	Ben Hill County School District	GA	12,820,000	General Obligation Bonds, Series 2006	Sole Mgr.
Mar-06	Union County	GA	1,900,000	General Obligations Sales Tax Bonds, Series 2006	Financial Advisor
Mar-06	Trion, City of	GA	3,100,000	General Obligation School Bonds, Series 2006	Placement Agent
Mar-06	South Georgia Governmental Services Authority	GA	4,075,000	Revenue Bonds (Grady County School District Projects), Series 2006	Placement Agent
Mar-06	Dade County School District	GA	8,750,000	General Obligation Sales Tax Bonds, Series 2006	Sole Mgr.
Mar-06	Clayton County and Clayton County Water Authority	GA	9,285,000	Water and Sewerage Revenue Refunding Bonds, Series 2006	Sole Mgr.
Mar-06	Cherokee County School System	GA	31,725,000	General Obligation Bonds, Series 2006	Co-Senior Mgr.
Feb-06	Houston County School District	GA	14,490,000	General Obligation Bonds, Series 2006	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Feb-06	Bibb County School District	GA	14,535,000	General Obligation Sales Tax Bonds, Series 2006	Co-Senior Mgr.
Jan-06	Meriwether County Public Facilities Authority	GA	8,160,000	Revenue Refunding Bonds (Meriwether County School District Projects), Series 2006	Placement Agent
Jan-06	Austell, City of	GA	3,400,000	Taxable Tax Anticipation Note, Series 2006	Financial Advisor
Dec-05	Stockbridge Urban Redevelopment Agency	GA	8,665,000	Revenue Bonds, Series 2005A, B. and C	Placement Agent
Dec-05	LaGrange Development Authority	GA	2,800,000	Tax-exempt Revenue Bonds, Series 2005A	Placement Agent
Dec-05	LaGrange Development Authority	GA	2,290,000	Taxable Revenue Bonds, Series 2005B	Placement Agent
Dec-05	Irwin County School District	GA	4,250,000	General Obligation Bonds, Series 2005	Placement Agent
Dec-05	Houston County School District	GA	45,000,000	General Obligation Bonds, Series 2005	Sole Mgr.
Dec-05	College Park Business & Industrial Development Authority	GA	53,475,000	Civic Center Project Revenue Refunding Bonds, Series 2005	Sole Mgr.
Dec-05	Bibb County School District	GA	56,000,000	General Obligation Sales Tax Bonds, Series 2005	Co-Senior Mgr.
Dec-05	Bartow-Cartersville Joint Development Authority	GA	15,000,000	Taxable Revenue Bonds (Industrial Park Project) Series 2005	Sole Mgr.
Dec-05	Albany, City of and Water, Gas and Light Commission	GA	6,410,000	Water Revenue Refunding Bond, Series 2005	Financial Advisor
Nov-05	Gainesville Redevelopment Authority	GA	1,410,896	Revenue Bonds (School District of the City of Gainesville Qualified Zone Academy Project), Series 2005	Placement Agent
Nov-05	Rome, City of	GA	9,395,000	Water & Sewerage Revenue Bonds, Series 2005	Placement Agent
Nov-05	Hancock County School District	GA	2,965,000	General Obligation Bonds, Series 2005	Placement Agent
Nov-05	Habersham County School District	GA	56,435,000	General Obligation Bonds, Series 2005	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Nov-05	Gilmer County Building Authority	GA	19,390,000	Revenue Bonds (Gilmer County Courthouse Project), Series 2005A	Sole Mgr
Nov-05	Gilmer County Building Authority	GA	2,045,000	Revenue Bonds (Gilmer County Library Project), Series 2005B	Sole Mgr
Nov-05	Emanuel County	GA	8,765,000	General Obligation Sales Tax Bonds, Series 2005	Placement Agent
Nov-05	Dodge County, Hospital Authority of	GA	10,000,000	Revenue Anticipation Certificates, Series 2005	Placement Agent
Nov-05	Barrow County	GA	58,000,000	General Obligation Bonds, Series 2005	Sole Mgr.
Oct-05	Summerville, City of	GA	9,695,000	Combined Public Utility Revenue Refunding and Improvement Bond, Series 2005	Placement Agent
Oct-05	Griffin, City of	GA	9,748,000	Combined Public Utility Revenue Refunding Bond, Series 2002	Placement Agent
Oct-05	Barrow County Water & Sewer Authority	GA	10,000,000	Revenue Bonds, Series 2005	Financial Advisor
Oct-05	Austell, City of	GA	3,400,000	Taxable Tax Anticipation Note, Series 2005	Financial Advisor
Sep-05	Lowndes County Public Facilities Authority	GA	12,500,000	Revenue Bonds (Lowndes County Water and Sewerage Project) Series 2005	Sole Mgr.
Sep-05	Jackson County School District	GA	70,000,000	General Obligation Bonds, Series 2005	Co-Mgr.
Sep-05	Clayton County, Development Authority of	GA	29,815,000	Revenue Bonds, Series 2005A, B. and C	Sole Mgr.
Sep-05	Cartersville, City of	GA	7,260,000	Water and Sewerage Revenue Bond, Series 2005	Placement Agent
Aug-05	Union County	GA	1,000,000	Tax Anticipation Note, Series 2005	Financial Advisor
Aug-05	Thomson/McDuffie	GA	3,825,000	Water & Sewerage Revenue Refunding Bond, Series 2005	Financial Advisor
Aug-05	Stephens County School Building Authority	GA	4,000,000	Revenue Bonds (Qualified Zone Academy Project), Series 2005	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Aug-05	Fannin County School District	GA	9,900,000	General Obligation Sales Tax Bonds, Series 2005	Placement Agent
Jul-05	Smyrna, Housing Authority of the City of	GA	47,500,000	Multifamily Housing Revenue Bonds (Hills of Post Village, Gardens of Post Village, and F&M Villages Projects), Series 1997. Transfer of Ownership	Financial Advisor
Jul-05	Jefferson, City School District of	GA	15,215,000	General Obligation Refunding Bonds, Series 2005A & B	Sole Mgr.
Jul-05	Grovetown, City of	GA	1,660,000	Water and Sewer Revenue Refunding Bonds, Series 2005	Placement Agent
Jul-05	Cordele Office Building Authority	GA	3,145,000	Revenue Bonds (Combined Public Utility Project), Series 2005	Placement Agent
Jul-05	Cobb County, Housing Authority of	GA	10,400,000	Multi-Family Housing Revenue Bonds (Cobblestone Apartments Project), Series 2005	Financial Advisor
Jul-05	Clayton County, Urban Redevelopment Agency of	GA	4,405,000	Revenue Bonds (Clayton County, Georgia Project), Series 2005	Placement Agent
Jun-05	Warren County School District	GA	6,610,000	General Obligation Bonds, Series 2005	Placement Agent
Jun-05	Duluth, Urban Redevelopment Agency of the City of	GA	5,000,000	Revenue Bonds (Public Safety Project), Series 2005	Placement Agent
Jun-05	Dooly County School District	GA	5,100,000	General Obligation School Bonds, Series 1995	Placement Agent
Jun-05	Dooly County School District	GA	1,000,000	General Obligation Tax Anticipation Notes, Series 1996	Placement Agent
Jun-05	Columbia County School District	GA	15,000,000	General Obligation Bonds, Series 2005	Sole Mgr.
Jun-05	Cobb County, Housing Authority of	GA	8,950,000	Multi-Family Housing Revenue Bonds (Concord Crossing Apartments Project), Series 2005	Financial Advisor
May-05	Tybee Island, City of	GA	1,450,000	Water and Sewer Revenue Refunding Bonds, Series 2005	Placement Agent
May-05	South Georgia Governmental Services Authority	GA	2,040,000	Revenue Bonds (Grady County School District Projects), Series 2005	Placement Agent
May-05	Smyrna Downtown Development Authority	GA	22,000,000	Revenue Bonds (City of Smyrna Project), Series 2005	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
May-05	Rome, City of	GA	5,000,000	Taxable Tax Anticipation Notes, Series 2005	Financial Advisor
May-05	Randolph County	GA	2,700,000	General Obligation Sales Tax Bond, Series 2005	Placement Agent
May-05	Long County School District	GA	3,395,000	General Obligation Refunding Bond, Series 2005	Placement Agent
May-05	Jefferson, City School District of	GA	5,050,000	General Obligation School Bonds, Series 2005	Placement Agent
May-05	Jefferson, City School District of	GA	430,000	General Obligation Refunding Bond, Series 1986	Placement Agent
May-05	Habersham Hospital Authority	GA	9,635,000	Refunding Revenue Anticipation Certificates, Series 2005	Placement Agent
May-05	Gwinnett County Housing Authority	GA	14,760,000	Multifamily Housing Revenue (Post Corners Project), Series 1998 (Transfer of Real Estate, Assignment and Assumption)	Financial Advisor
May-05	Gwinnett County Housing Authority	GA	12,400,000	Multifamily Revenue Bonds (Tempo Northbridge Apartments Project) Series 1986	Financial Advisor
May-05	Forsyth County School District	GA	170,000,000	General Obligation Bonds, Series 2005	Co-Manager
May-05	Coffee County School District	GA	15,000,000	General Obligation Sales Tax Bonds, Series 2005	Sole Mgr.
May-05	Cobb County, Housing Authority of	GA	22,000,000	Multi-Family Housing Revenue Bonds (Walton Trail Apartments Project), Series 2005	Financial Advisor
Apr-05	Webster County School District	GA	3,360,000	General Obligation Refunding Bonds, Series 2005	Placement Agent
Apr-05	LaGrange, Downtown, Development Authority	GA	3,340,000	Taxable Revenue Bond (Carmike Cinema Project), Series 2005	Placement Agent
Apr-05	Clayton County, Housing Authority of	GA	10,350,000	Multi-Family Housing Revenue Bonds (Brookside Apartments Project), Series 2005	Financial Advisor
Mar-05	Fulton County, Development Authority of (Maxon Atlantic Station		4,855,000	Local District Cooling Facility Senior Revenue Bonds, Taxable Series 2005B	Sole Mgr.
Mar-05	Powder Springs Downtown Development Authority	GA	4,895,000	Revenue Bonds, Series 2005	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Mar-05	Henry County & Henry County Water & Sewerage Authority	GA	51,485,000	Water & Sewerage Revenue Refunding Bonds, Series 2005	Sole Mgr.
Mar-05	Emanuel County School District	GA	3,720,000	General Obligation Refunding Bonds, Series 2005	Placement Agent
Mar-05	Cobb County-Marietta Exhibit Hall & Coliseum Authority	GA	15,375,000	Revenue Refunding Bonds, Series 2005	Sole Mgr.
Feb-05	Winder, City of	GA	6,014,000	Water and Sewerage Revenue Refunding Bonds, Series 2005	Placement Agent
Feb-05	Perry, City of	GA	3,880,000	Water & Sewerage Revenue Bond, Series 2005	Placement Agent
Feb-05	Lamar County School District	GA	4,135,000	General Obligation Refunding Bond, Series 2005	Financial Advisor
Feb-05	Clayton County and Clayton County Water Authority	GA	60,245,000	Water and Sewerage Revenue Bonds, Series 2005	Sole Mgr.
Jan-05	Oconee County School District	GA	5,060,000	General Obligation Refunding Bonds, Series 2005	Placement Agent
Jan-05	Meriwether County School District	GA	9,710,000	General Obligation Refunding Bonds, Series 2005	Placement Agent
Jan-05	Kennesaw, City of	GA	6,000,000	Various Purpose General Obligation Bonds, Series 2005	Placement Agent
Jan-05	Jones County School District	GA	7,655,000	General Obligation Refunding Bonds, Series 2005	Placement Agent
Jan-05	Bartow County	GA	7,745,000	Taxable Tax Anticipation Notes 2005	Financial Advisor
Dec-04	Paulding County	GA	13,675,000	Water and Sewerage Revenue Bonds, Series 2004	Sole Mgr.
Dec-04	Oconee County School District	GA	9,630,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Dec-04	Jackson County Industrial Development Authority	GA	16,815,000	Revenue Bonds (Jackson County Economic Development Projects), Series 2004	sole Mgr.
Dec-04	Gilmer County School District	GA	17,000,000	General Obligation Sales Tax Bonds, Series 2004	Sole Mgr

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Date	Issuer	State	Amount	Description	Role
Dec-04	Chattahoochee County School District	GA	3,619,285	General Obligation Capital Appreciation Bonds, Series 2004	Sole Mgr.
Dec-04	Association County Commissioners of Georgia	GA	1,865,000	ACCG Certificates of Participation (Miller County Jail Project)	Placement Agent
Nov-04	Paulding County School District	GA	59,000,000	General Obligation Sales tax Bonds, Series 2004	Sole Mgr.
Nov-04	Meriwether County School District	GA	5,000,000	General Obligation Bonds, Series 2004	Placement Agent
Nov-04	Kennesaw, City of	GA	9,000,000	Various Purpose General Obligation Bonds, Series 2004	Placement Agent
Nov-04	Jackson County Airport Authority	GA	2,600,000	Taxable Revenue Notes, Series 2004	Placement Agent
Nov-04	Jackson County	GA	2,000,000	Tax Anticipation Notes, Series 2004	Financial Advisor
Nov-04	Clayton County, Housing Authority of	GA	12,300,000	Multi-Family Housing Revenue Bonds (Breckenridge Apartments Project), Series 2004	Sole Mgr.
Nov-04	Clayton County and Clayton County Water Authority	GA	59,085,000	Water and Sewerage Refunding Revenue Bonds, Series 2004	Sole Mgr.
Nov-04	Cartersville Building Authority, City of	GA	10,000,000	Revenue Bonds, Series 2004	Financial Advisor
Oct-04	South Georgia Governmental Services Authority	GA	6,000,000	Revenue Bonds (Thomas County School District Projects), Series 2004	Placement Agent
Oct-04	Jefferson, City of	GA	5,250,000	General Obligation Bonds (Recreation Facilities Project), Series 2004	Placement Agent
Aug-04	Hogansville Development Authority, City of	GA	1,845,000	Revenue Bonds (Gas System Project), Series 2004A, B. C. & D	Placement Agent
Aug-04	Heard County Public Facilities Authority	GA	2,000,000	Revenue Bonds (Heard County School District Qualified Zone Academy Project), Series 2004	Placement Agent
Aug-04	Bartow County School District	GA	5,000,000	Tax Anticipation Notes, Series 2004	Financial Advisor
Jul-04	Rome School Building Authority, City of	GA	2,000,000	Revenue Bonds (Rome City Schools Qualified Zone Academy Project), Series 2004	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Jul-04	Griffin, City of	GA	2,520,000	General Obligation Tax Anticipation Notes, Series 2005	Placement Agent
Jul-04	College Park Business & Industrial Development Authority	GA	11,250,000	Public Safety Project Revenue Bonds, Series 2004	Senior Mgr.
Jul-04	Clayton County, Housing Authority of	GA	7,305,000	Multi-Family Housing Revenue Bonds (The Advantages Apartments Project), Series 2004	Placement Agent
Jul-04	Clayton County, Housing Authority of	GA	7,970,000	Multi-Family Housing Revenue Bonds (Ashton Walk Apartments Project), Series 2004	Financial Advisor
Jul-04	Bartow-Cartersville Joint Development Authority	GA	8,740,000	Variable-Rate Installment Purchase Agreement, Series 2004	Placement Agent
Jun-04	Haralson County Building Authority	GA	1,995,000	Revenue Bonds (Haralson County School District Qualified Zone Academy Project), Series 2004	Placement Agent
May-04	Georgia School Boards Association	GA	595,000	GSBA(Johnson County School District Projects) Installment Sales Agreement), Series 2004	Placement Agent
May-04	Jefferson, City School District of	GA	9,490,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
May-04	Barrow County School District	GA	9,830,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Apr-04	Powder Springs, City of	GA	1,775,000	Water & Sewerage Revenue Refunding Bonds, Series 2004A, B & C.	Placement Agent
Apr-04	Long County School District	GA	1,855,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Apr-04	Henry County	GA	25,000,000	General Obligation (SPLOST) Bonds, Series 2004	Sole Mgr.
Apr-04	Flowery Branch, City of	GA	5,060,000	Water and Sewerage Revenue Bonds, Series 2004	Placement Agent
Apr-04	Cobb County-Marietta Exhibit Hall & Coliseum Authority	GA	57,000,000	Revenue Bonds (Performing Arts Center Project), Series 2004	Financial Advisor
Mar-04	Sumter County School District	GA	1,755,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Mar-04	Rome, City of	GA	37,170,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 2004	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-04	Powder Springs Downtown Development Authority	GA	680,000	Revenue Refunding Bonds (Police Station Project), Series 2004	Placement Agent
Mar-04	Ben Hill County School District	GA	1,425,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Mar-04	Bartow County	GA	4,000,000	Taxable Tax Anticipation Notes 2004	Financial Advisor
Mar-04	Adel, City of	GA	3,070,000	Combined Public Utility Revenue Refunding Bonds, Series 2004	Placement Agent
Feb-04	Schley County School District	GA	1,375,000	General Obligation Refunding Bonds, Series 2004	Placement Agent
Feb-04	Newton County Water & Sewerage Authority	GA	2,310,000	Revenue Bonds, Series 2004	Placement Agent
Feb-04	Clayton County, Housing Authority of	GA	11,100,000	Multi-Family Housing Revenue Bonds (Provence Place Apartments Project), Series 2004	Financial Advisor
Feb-04	Clayton County, Housing Authority of	GA	10,000,000	Multi-Family housing Revenue Bonds (Regal Park Apartments Project), Series 2004	Financial Advisor
Feb-04	Calhoun County School District	GA	1,000,000	General Obligation Bonds, Series 2004	Placement Agent
Feb-04	Austell, City of	GA	5,000,000	Gas System Revenue Bonds, Series 2004	Placement Agent
Jan-04	Toccoa, City of	GA	2,385,000	Water & Sewer Revenue Refunding Bonds, Series 2004A, B, C, & D	Placement Agent
Jan-04	Paulding County Industrial Building Authority	GA	3,110,000	Tax-Exempt Revenue Bond (Wastewater Treatment Project), Series 2003C	Sole Mgr.
Jan-04	Marietta Downtown Development Authority, City of	GA	1,000,000	Revenue Bonds (Marietta Schools Project), Series 2004	Placement Agent
Jan-04	Jones County School District	GA	8,500,000	General Obligation Bonds, Series 2004	Placement Agent
Jan-04	Bartow County	GA	7,100,000	Taxable Tax Anticipation Notes 2004	Financial Advisor
Jan-04	Association County Commissioners of Georgia	GA	1,500,000	ACCG Leasing Program Certificates of Participation (Gilmer County, Georgia Public Purpose Project), Series 2004	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Dec-03	Paulding County Industrial Building Authority	GA	3,085,000	Taxable Revenue Bonds (Industrial Park Project), Series 2003A	Sole Mgr.
Dec-03	Paulding County Industrial Building Authority	GA	4,800,000	Tax-Exempt Revenue Bond (Wastewater Treatment Project), Series 2003B	Sole Mgr.
Dec-03	Newton County Water & Sewerage Authority	GA	3,625,000	Revenue Refunding and Improvement Bonds (City of Covington projects), Series 2003B	Placement Agent
Dec-03	Newton County Water & Sewerage Authority	GA	10,000,000	Revenue Refunding and Improvement Bonds (City of Covington projects), Series 2003A	Placement Agent
Dec-03	Marietta Downtown Development Authority, City of	GA	10,000,000	Revenue Bonds (Marietta Schools Project), Series 2003	Placement Agent
Dec-03	Duluth, Urban Redevelopment Agency of the City of	GA	10,000,000	Revenue Bonds (Public Safety Project), Series 2003	Placement Agent
Dec-03	Dade County	GA	5,900,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent
Dec-03	Clayton County Tourism Authority	GA	10,000,000	Revenue Bonds, Series 2003	Placement Agent
Dec-03	Central Valdosta Development Authority	GA	15,500,000	Revenue Bonds (Lowndes Co. Judicial/Administration Complex)	Sole Mgr.
Dec-03	Baker County School District	GA	1,000,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent
Dec-03	Association County Commissioners of Georgia	GA	8,000,000	ACCG Leasing Program Certificates of Participation (Gilmer County, Georgia Public Purpose Project), Series 2003	Placement Agent
Nov-03	Lee County School District	GA	1,650,000	General Obligation Refunding Bonds, Series 2003B	Placement Agent
Nov-03	Bartow County School District	GA	22,500,000	General Obligation School Bonds, Series 2003	Sole Mgr.
Oct-03	Paulding County	GA	5,100,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
Oct-03	Ocilla, City of	GA	480,000	Water & Sewer Revenue Refunding Bonds, Series 2003	Placement Agent
Oct-03	LaGrange Gas Authority	GA	8,000,000	Gas Revenue Bonds, Series 2003	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Oct-03	Kennesaw, Urban Redevelopment Agency of the City of	GA	2,100,000	Revenue Bonds, Series 2003	Placement Agent
Oct-03	Cobb County Recreation Authority	GA	7,120,000	Revenue Bonds, Series 1992	Financial Advisor
Oct-03	Barrow County Airport Authority	GA	1,745,000	Revenue Refunding Bonds, Series 2003	Placement Agent
Oct-03	Association County Commissioners of Georgia	GA	25,000,000	ACCG Leasing Program Certificates of Participation (Jackson County, Georgia Public Purpose Project), Series 2003	Sole Mgr.
Sep-03	Gainesville Redevelopment Authority	GA	1,209,357	Revenue Bonds (School District of the City of Gainesville Qualified Zone Academy Project), Series 2003	Placement Agent
Sep-03	Social Circle, City of	GA	2,000,000	General Obligation Qualified Zone Academy School Bonds, Series 2003	Placement Agent
Sep-03	Roswell, Housing Authority of the City	GA	24,500,000	Multifamily Housing Revenue Bonds (Park Ridge Apartments Project), Series 2003	Sole Mgr.
Sep-03	Oconee County Public Facilities Authority	GA	8,000,000	Revenue Bonds (Oconee County Schools Project), Series 2003	Placement Agent
Sep-03	Jeff Davis County School District	GA	2,000,000	General Obligation Qualified Zone Academy Bonds, Series 2003B	Placement Agent
Aug-03	Marietta Downtown Development Authority, City of	GA	4,315,000	Revenue Bonds (Marietta Conference Center Project), Series 2003	Placement Agent
Aug-03	Lee County School District	GA	6,375,000	General Obligation Refunding Bonds, Series 2003A	Placement Agent
Aug-03	Chattahoochee County School District	GA	1,255,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent
Aug-03	Banks-Jackson-Commerce Hospital Authority	GA	625,000	Taxable Refunding Revenue Certificates, Series 2003A	Placement Agent
Aug-03	Banks-Jackson-Commerce Hospital Authority	GA	1,625,000	Tax-Exempt Refunding Revenue Certificates, Series 2003B	Placement Agent
Aug-03	Austell Public Facilities Authority	GA	4,590,000	Taxable Revenue Notes, Series 2003A	Placement Agent
Aug-03	Austell Public Facilities Authority	GA	2,415,000	Tax-Exempt Revenue Notes, Series 2003B	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Jul-03	Pierce County School District	GA	2,430,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
Jul-03	Paulding County School District	GA	7,500,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
Jul-03	Heard County School District	GA	11,000,000	General Obligation School Bonds, 2003	Sole Mgr.
Jul-03	Cartersville Building Authority, City of	GA	4,995,000	Revenue Bonds, Series 2003	Financial Advisor
Jul-03	Bartow County School District	GA	9,000,000	Tax Anticipation Notes, Series 2003	Financial Advisor
Jun-03	South Georgia Governmental Services Authority	GA	5,000,000	Revenue Bonds (Thomas County School District Projects), Series 2003B	Placement Agent
Jun-03	South Georgia Governmental Services Authority	GA	1,715,000	Revenue Bonds (Thomas County School District Projects), Series 2003A	Placement Agent
Jun-03	Rome, City of	GA	4,800,000	Taxable Tax Anticipation Notes, Series 2003	Financial Advisor
Jun-03	Hartwell Recreation Authority	GA	2,500,000	Revenue Bonds (Bell Family Y.M.C.A. Inc. Project), Series 2003	Financial Advisor
Jun-03	Griffin-Spalding County School System	GA	9,000,000	General Obligation School Bonds, Series 2003	Placement Agent
Jun-03	Columbia County School District	GA	8,710,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
Jun-03	Clayton County, Housing Authority of	GA	11,125,000	Multi-Family Housing Revenue Bonds (Forest Club Estates Project) Series 2003A & B	Financial Advisor
May-03	White County School District	GA	5,540,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
May-03	Monroe County School District	GA	8,000,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent
May-03	Madison County School District	GA	2,000,000	General Obligation Qualified Zone Academy Bonds, Series 2003B	Placement Agent
May-03	Madison County School District	GA	3,910,000	General Obligation Sales Tax Bonds, Series 2003A	Placement Agent

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Date	Issuer	State	Amount	Description	Role
May-03	Jefferson County & the City of Louisville, Hospital Authority of	GA	2,500,000	Revenue Anticipation Certificates, Series 2003	Placement Agent
May-03	Jeff Davis County School District	GA	5,300,000	General Obligation Sales Tax Bonds, Series 2003A	Placement Agent
May-03	Habersham County School District	GA	5,595,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
May-03	Gordon County School District	GA	9,900,000	General Obligation Sales tax Bonds, Series 2003	Sole Mgr
May-03	Baldwin County School District	GA	19,643,087	General Obligation Capital Appreciation Bonds, Series 2003	Sole Mgr.
Apr-03	Acworth Downtown Development Authority	GA	5,580,000	Revenue Bonds (City Hall and Sports Complex), Series 2003	Placement Agent
Apr-03	Rabun County	GA	3,840,000	General Obligation Bonds, Series 2003	Placement Agent
Apr-03	Mitchell County School District	GA	3,490,000	General Obligation Refunding Bonds, Series 2003	Placement Agent
Apr-03	Decatur County School District	GA	5,040,000	General Obligation Bonds, Series 2003	Placement Agent
Apr-03	Cobb County, Hospital Authority of	GA	120,000,000	Revenue Anticipation Certificates, Series 2005 (Auction Rate Securities)	Sole Mgr.
Apr-03	Clayton County, Urban Redevelopment Agency of	GA	22,785,000	Revenue Bonds (Clayton County, Georgia Project), Series 2003	Sole Mgr.
Apr-03	Clayton County and Clayton County Water Authority	GA	87,685,000	Water and Sewerage Refunding and Improvement Revenue Bonds	Sole Mgr.
Apr-03	Barrow County School District	GA	8,165,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent
Feb-03	Talbot County School District	GA	4,500,000	General Obligation Bonds, Series 2003	Placement Agent
Feb-03	Cherokee County School System	GA	57,915,000	General Obligation Bonds, Series 2003	Co-Senior Mgr.
Jan-03	Wilkinson County	GA	4,000,000	General Obligation Sales Tax Bonds, Series 2003	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Jan-03	Baldwin County School District	GA	6,100,000	Tax Anticipation Notes, Series 2003A & B	Financial Advisor
Dec-02	Thomasville City Schools	GA	7,800,000	General Obligation (Sales Tax) Bonds, Series 2002	Sole Mgr.
Dec-02	Thomas County School District	GA	15,000,000	General Obligation Sales Tax Bonds, Series 2002	Sole Mgr.
Dec-02	Tattnall County School District	GA	2,500,000	General Obligation Bonds, Series 2002A	Placement Agent
Dec-02	Tattnall County School District	GA	2,000,000	General Obligation Qualified Zone Academy Bonds, Series 2002A	Placement Agent
Dec-02	LaGrange, City of	GA	26,655,000	Water and Sewerage Revenue Refunding Bonds, Series 2002	Financial Advisor
Dec-02	Jefferson Public Building Authority	GA	2,000,000	Note (Civic Center project), Series 2002	Placement Agent
Dec-02	Henry County & Henry County Water & Sewerage Authority	GA	54,285,000	Water and Sewerage Revenue Refunding and Improvement Bonds, Series 2002 A & B	Sole Mgr.
Dec-02	Griffin, City of	GA	64,385,000	Combined Public Utility Revenue Refunding and Improvement Bonds, Series 2002	Sole Mgr.
Dec-02	Emanuel County Hospital Authority	GA	10,000,000	Revenue Anticipation Certificates, Series 2002	Sole Mgr.
Dec-02	Early County School District	GA	3,300,000	General Obligation Bonds, Series 2002A	Placement Agent
Dec-02	Early County School District	GA	1,900,000	General Obligation Qualified Zone Academy Bonds, Series 2002B	Placement Agent
Nov-02	Wilkinson County School District	GA	5,200,000	General Obligation Bonds, Series 2002	Sole Mgr.
Nov-02	Stewart County School District	GA	1,100,000	General Obligation (Sales Tax) Bonds, Series 2002	Placement Agent
Nov-02	Smyrna Downtown Development Authority	GA	11,885,000	Revenue Refunding Bonds, Series 2002	Sole Mgr.
Nov-02	Meriwether County Public Facilities Authority	GA	5,235,000	Revenue Bonds (Intergovernmental Contract & Sales Tax), Series 2002	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Nov-02	Jefferson County School District	GA	5,280,000	General Obligation Refunding Bonds, Series 2002	Placement Agent
Nov-02	Henry County & Henry County Water & Sewerage Authority	GA	8,410,000	Water & Sewerage Revenue Refunding Bonds, Series 2003	Sole Mgr.
Nov-02	Hapeville Development Authority	GA	1,515,000	Revenue Bonds, Series 2002	Placement Agent
Oct-02	Worth County School District	GA	5,500,000	General Obligation Sales Tax Bonds, Series 2002	Placement Agent
Oct-02	Rabun County	GA	3,500,000	General Obligation (Sales Tax) Bonds, Series 2002	Placement Agent
Oct-02	Habersham County School District	GA	18,300,000	General Obligation Bonds, Series 2002	Sole Mgr.
Sep-02	Screven County School District	GA	4,250,000	General Obligation Sales Tax Bonds, Series 2002	Placement Agent
Sep-02	Heard County	GA	6,000,000	Installment Sales Agreement with ACCG Certificates of Participation, Series 2002	Placement Agent
Aug-02	Terrell County School District	GA	8,465,000	General Obligation Bonds, Series 2002	Sole Mgr.
Jul-02	Telfair County School District	GA	4,000,000	General Obligation SPLOST Bonds, Series 2002	Placement Agent
Jul-02	Marion County School District	GA	1,700,000	General Obligation SPLOST Bonds, Series 2002	Placement Agent
Jul-02	Clayton County	GA	1,225,000	Installment Sales Agreement with ACCG Certificates of Participation, Series 2002	Placement Agent
Jul-02	Charlton County School District	GA	3,000,000	General Obligation SPLOST Bonds, Series 2002	Placement Agent
Jul-02	Baldwin County School District	GA	5,230,000	Tax Anticipation Notes, Series 2002A & B	Placement Agent
Jun-02	Sumter County School District	GA	9,000,000	General Obligation Bonds, Series 2002	Sole Mgr.
Jun-02	Rome, City of	GA	4,600,000	Tax Anticipation Notes, Series 2002	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Jun-02	Macon County School District	GA	2,200,000	General Obligation Bonds, Series 2002	Placement Agent
Jun-02	LaGrange Public Facilities, Inc.	GA	3,640,000	Lease/Purchase (Corrections Facility Project), Series 2002	Financial Advisor
Jun-02	Griffin, City of	GA	7,000,000	Short-Term Notes, Series 2002	Placement Agent
Jun-02	Etowah Water and Sewer Authority	GA	8,595,000	Water and Sewer Revenue Bonds, Series 2002	Sole Mgr.
Jun-02	Cobb County-Marietta Water Authority	GA	76,080,000	Water Revenue Bonds, Series 2002	Sole Mgr.
May-02	Taylor County School District	GA	3,000,000	General Obligation Bonds, Series 2002	Sole Mgr.
May-02	Clay County School District	GA	900,000	General Obligation Bonds, Series 2002	Financial Advisor
May-02	Chattooga County School District	GA	5,635,000	General Obligation Bonds, Series 2002B	Financial Advisor
May-02	Albany Dougherty Hospital Authority	GA	72,060,000	Revenue Anticipation Certificates (Phoebe Putney Hospital)	Sole Mgr.
Apr-02	Lamar County School District	GA	4,000,000	General Obligation Sales Tax Bonds, Series 2002	Financial Advisor
Apr-02	Decatur County School District	GA	9,900,000	General Obligation Bonds, Series 2002	Sole Mgr.
Apr-02	Columbia County School District	GA	6,500,000	General Obligation Bonds, Series 2002	Sole Mgr.
Apr-02	Clayton County Solid Waste Management Authority	GA	5,175,000	Refunding Bonds, Series 2002	Financial Advisor
Mar-02	Ware County School District	GA	12,900,000	General Obligation Bonds, Series 2002	Sole Mgr.
Mar-02	Cherokee County School system	GA	11,490,000	General Obligation Refunding Bonds, Series 2002	Co-Senior Mgr.
Mar-02	Carrollton, City of	GA	9,250,000	General Obligation School Bonds, Series 2002	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-02	Bleckley County School District	GA	4,200,000	General Obligation Bonds, Series 2002	Placement Agent
Feb-02	Winder-Barrow Industrial Authority	GA	2,500,000	Revenue Bonds (Barrow County Project), Series 2002	Placement Agent
Feb-02	Houston County School District	GA	50,000,000	General Obligation School Bonds, Series 2002	Sole Mgr.
Feb-02	Haralson County School District	GA	6,300,000	General Obligation School Bonds, Series 2002	Placement Agent
Feb-02	Griffin-Spalding County School System	GA	14,000,000	General Obligation School Bonds, Series 2002	Sole Mgr.
Feb-02	Atlanta, Urban Residential Finance Authority of the City of	GA	21,630,000	Tax-Exempt Certificate Trust 4% COPs (Renaissance on Peachtree), Series A	Sole Mgr.
Feb-02	Atlanta, Urban Residential Finance Authority of the City of	GA	5,860,000	Unit Investment Trust (Renaissance on Peachtree), Series B, C & F Certificates	Sole Mgr.
Jan-02	Hall County School District	GA	14,000,000	General Obligation Bonds, Series 2002	Sole Mgr.
Jan-02	Georgia State Tollway Authority	GA	350,000,000	Guaranteed Revenue Bonds (Governor's Transportation Choices Initiative), Series 2001	Co-Mgr
Jan-02	Chattooga County School District	GA	2,035,000	General Obligation Qualified Zone Academy Bonds, Series 2002A	Financial Advisor
Dec-01	Twiggs County School District	GA	3,835,000	Qualified Zone Academy Bonds, Series 2001	Financial Advisor
Dec-01	Oglethorpe County School District	GA	5,000,000	Qualified Zone Academy Bonds, Series 2001	Financial Advisor
Dec-01	Lumpkin County Public Building Authority	GA	5,000,000	Revenue Bonds (Lumpkin County School District Qualified Zone Academy Project), Series 2001	Financial Advisor
Dec-01	Jonesboro, City of	GA	1,270,000	Certificates of Participation, Series 2001	Financial Advisor
Dec-01	Hall County School District	GA	26,000,000	General Obligation School Bonds, Series 2001	Sole Mgr.
Dec-01	Candler County School District	GA	3,400,000	General Obligation Qualified Zone Academy Bonds	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Dec-01	Ben Hill County School District	GA	7,850,000	General Obligation Bonds, Series 2001	Sole Mgr.
Dec-01	Bartow County School District	GA	10,000,000	General Obligation School Bonds, Series 2001	Sole Mgr.
Dec-01	Barrow County Water & Sewer Authority	GA	4,230,000	Revenue Refunding Bonds, Series 2001	Placement Agent
Nov-01	Treutlen County	GA	1,350,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Nov-01	LaFayette, City of	GA	2,785,000	Water & Sewerage Revenue Refunding Bonds, Series 2001	Placement Agent
Nov-01	Kennesaw Downtown Development Authority	GA	4,990,000	Revenue Bonds (Museum Project), Series 2001	Placement Agent
Nov-01	Jefferson County School District	GA	5,200,000	General Obligation Sales tax Bonds, Series 2001	Placement Agent
Nov-01	Jefferson County	GA	5,500,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Nov-01	Hapeville Water & Sewer Authority	GA	6,590,000	Revenue Refunding Bonds, Series 2001	Placement Agent
Nov-01	College Park Business & Industrial Development Authority	GA	20,375,000	Civic Center Project Revenue Bonds, Series 2001	Senior Mgr.
Nov-01	Cherokee County School System	GA	61,205,000	General Obligation Bonds, Series 2001	Co-Senior Mgr.
Nov-01	Bremen City School System	GA	2,390,000	General Obligation Sales Tax Bonds (Carroll County SPLOST)	Placement Agent
Nov-01	Bremen City School System	GA	2,540,000	General Obligation Sales Tax Bonds (Haralson County SPLOST)	Placement Agent
Oct-01	Stephens County Hospital Authority	GA	2,405,000	Revenue Anticipation Refunding Certificates, Series 2001B	Placement Agent
Oct-01	Stephens County Hospital Authority	GA	5,000,000	Revenue Anticipation Certificates, Series 2001A	Placement Agent
Oct-01	Polk County Water, Sewage, and Solid Waste Authority	GA	13,250,000	Water & Sewage Revenue Refunding & Improvement Bonds, Series 2001	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Oct-01	DeKalb County	GA	125,000,000	Special Recreation Tax District General Obligation Bonds	Co-Senior Mgr.
Oct-01	Banks County	GA	5,590,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Sep-01	Elbert County	GA	5,000,000	General Obligation Sales Tax Bonds, Series 2002	Placement Agent
Sep-01	Cobb County Kennestone Hospital Authority	GA	120,000,000	Revenue Anticipation Certificates, Series 2005	Co-Senior Mgr.
Aug-01	White County School District	GA	9,230,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Aug-01	Smyrna Downtown Development Authority	GA	2,875,000	Revenue Bonds (Brawner Project), Series 2001	Placement Agent
Aug-01	Columbia County School District	GA	6,155,000	General Obligation Refunding Bonds, Series 2001A	Sole Mgr.
Jul-01	Columbia County School District	GA	9,500,000	General Obligation Sales Tax Bonds, Series 2001	Sole Mgr.
Jun-01	Union County Public Facilities Corporation	GA	965,000	Certificates of Participation Series 2001	Placement Agent
Jun-01	Towns County School District	GA	4,000,000	General Obligation (Sales Tax) Bonds, Series 2001A	Placement Agent
Jun-01	Towns County School District	GA	2,000,000	General Obligation (Sales Tax) Bonds, Series 2001B	Placement Agent
Jun-01	Rome, City of	GA	5,200,000	Tax Anticipation Notes, Series 2001	Financial Advisor
Jun-01	Candler County School District	GA	6,600,000	General Obligation (Sales Tax) Bonds, Series 2001	Placement Agent
May-01	Tift County School District	GA	10,000,000	General Obligation (Sales Tax) Bonds, Series 2001A	Placement Agent
May-01	Barrow County School District	GA	10,000,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
May-01	Barrow County	GA	5,500,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Apr-01	Fulton County, Development Authority of	GA	19,365,000	Revenue Bonds (Cauley Creek Water Reclamation Facility Project), Series 2001A	Sole Mgr.
Apr-01	Covington, Housing Authority of the City of	GA	12,500,000	Multi-Family Housing Revenue Bonds (Magnolia Arbor Apartments Project), Series 2001A	Financial Advisor
Apr-01	Covington, Housing Authority of the City of	GA	1,000,000	Multi-Family Housing Taxable Revenue Bonds (Magnolia Arbor Apartments Project), Series 2001B	Financial Advisor
Feb-01	Lumpkin County Public Building Authority	GA	6,490,000	Taxable Assignment of Intergovernment Contract Payments, Series 2001	Financial Advisor
Feb-01	Lumpkin County Public Building Authority	GA	6,870,000	Tax-Exempt Assignment of Intergovernmental Contract Payments (Jail Loan), Series 2001	Financial Advisor
Feb-01	Lumpkin County Public Building Authority	GA	2,395,000	Tax-Exempt Assignment of Intergovernmental Contract Payments (Jail Loan), Series 2001	Financial Advisor
Jan-01	Paulding County School District	GA	9,850,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Jan-01	DeKalb County	GA	214,525,000	Water & Sewerage Revenue Bonds, Series 2002	Co-Manager
Jan-01	Baldwin County School District	GA	7,745,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Dec-00	Fannin County School District	GA	9,500,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Dec-00	Clayton County Solid Waste Management Authority	GA	1,740,000	Revenue Bonds, Series 2000	Placement Agent
Dec-00	Cartersville, City of	GA	6,865,000	Water and Sewerage Revenue Refunding Bonds, Series 2000	Sole Mgr.
Dec-00	Candler County	GA	3,500,000	General Obligation Sales Tax Bonds, Series 2001	Placement Agent
Dec-00	Burke County	GA	4,000,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Nov-00	Paulding County School District	GA	9,990,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Nov-00	Lumpkin County Water & Sewage Authority	GA	3,610,000	Revenue Bonds, Series 2000	Placement Agent

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Date	Issuer	State	Amount	Description	Role
Nov-00	Lumpkin County School District	GA	8,900,000	General Obligation (Sales Tax) Bonds, Series 2001	Placement Agent
Nov-00	Emanuel County	GA	5,000,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Nov-00	Elbert County School District	GA	8,395,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Nov-00	Duluth Downtown Development Authority	GA	6,520,000	Revenue Bonds (Town Green Project), Series 2000	Placement Agent
Nov-00	Dooly County School District	GA	4,300,000	General Obligation Bonds, Series 2005B	Placement Agent
Nov-00	Carrollton, Redevelopment Authority of the City of	GA	7,200,000	Revenue Bonds (City of Carrollton Projects), Series 2000	Sole Mgr.
Nov-00	Baldwin County School District	GA	9,990,000	General Obligation Sales Tax Bonds, Series 2000	Placement Agent
Aug-00	Cherokee County School System	GA	11,000,000	Tax Anticipation Notes, Series 2000	Sole Mgr.
Jul-00	Henry County & Henry County Water & Sewerage Authority	GA	58,680,000	Water & Sewerage Revenue Bonds, Series 2000	Sole Mgr.
Jul-00	Austell, City of	GA	4,000,000	Gas System Revenue Bonds, Series 2000	Sole Mgr.
Jun-00	Jefferson, City of	GA	9,175,000	General Obligation School Bonds (Jefferson City School District), Series 2000	Sr. Mgr.
Jun-00	College Park Business & Industrial Development Authority	GA	67,030,000	Civic Center Project Revenue Bonds, Series 2000	Senior Mgr.
Jun-00	Cartersville, City of	GA	4,990,000	Short-Term (Tax Anticipation) Notes, Series 20000	Financial Advisor
Apr-00	Rome, City of	GA	10,000,000	General Obligation School Bonds, Series 1999	Sole Mgr.
Apr-00	Putnam County School District	GA	4,500,000	General Obligation Bonds, Series 2000	Placement Agent
Apr-00	Polk County School District	GA	7,010,000	General Obligation Bonds, Series 2000	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-00	Rome, City of	GA	7,200,000	Tax Anticipation Notes, Series 2000	Financial Advisor
Feb-00	Bartow County School District	GA	4,995,000	Tax Anticipation Notes, Series 2000	Financial Advisor
Jan-00	Newton County Hospital Authority	GA	22,185,000	Revenue Certificates (Newton Health System, Inc. Project), Series 1999	Sole Mgr.
Jan-00	Floyd County School District	GA	20,415,000	General Obligation School Bonds, Series 2000	Sole Mgr.
Dec-99	Floyd County School District	GA	10,000,000	General Obligation School Bonds, Series 1999	Sole Mgr.
Nov-99	Webster County School District	GA	3,535,000	General Obligation Bonds, Series 1999	Placement Agent
Nov-99	Meriwether County Public Facilities Authority	GA	8,810,000	Revenue Bonds (Meriwether County Schools Project), Series 1999	Sole Mgr.
Nov-99	Forsyth County School District	GA	125,505,000	General Obligation Bonds, Series 1999	Sole Mgr.
Oct-99	Cobb County-Marietta Exhibit Hall & Coliseum Authority	GA	23,950,000	Revenue Bonds, Series 1999	Sole Mgr.
Sep-99	Dade County	GA	2,225,000	General Obligation Sales Tax Bonds, Series 1999	Placement Agent
Aug-99	Emanuel County Jail Authority	GA	2,830,000	Revenue Bonds, Series 1999	Placement Agent
Aug-99	Cartersville, City of	GA	2,320,000	School Tax Anticipation Notes, Series 1999	Financial Advisor
Jul-99	Cobb County Kennestone Hospital Authority	GA	25,000,000	Revenue Anticipation Certificates (Equipment Pool Project)	Sole Mgr.
Jul-99	Cobb County Kennestone Hospital Authority	GA	6,400,000	Revenue Anticipation Certificates Series 2001	Placement Agent
Jul-99	Catoosa Utility District Authority	GA	12,640,000	Water Revenue Bonds, Series 1999	Sole Mgr.
Jun-99	Rome, City of	GA	28,500,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 1999	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Jun-99	Rome Recreational Facilities Authority	GA	6,770,000	Revenue Bonds, Series 1999	Sole Mgr.
May-99	Tift County School District	GA	1,200,000	Tax Anticipation Notes, Series 1999	Financial Advisor
May-99	DeKalb County	GA	96,345,000	Water & Sewerage Revenue Bonds, Series 1999	Co-Manager
May-99	College Park Business & Industrial Development Authority	GA	28,995,000	Taxable Revenue Refunding Bonds (Federal Aviation Administration Project), Series 1999	Senior Mgr.
Apr-99	Sugar Hill, City of	GA	1,905,000	Gas System Revenue Refunding Bonds, Series 1999	Sole Mgr.
Apr-99	Smyrna, City of	GA	6,645,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1999	Placement Agent
Apr-99	Rome, City of	GA	6,000,000	Tax Anticipation Notes, Series 1999	Financial Advisor
Apr-99	Douglas County School District	GA	25,100,000	General Obligation School Refunding Bonds, Series 1999	Sole Mgr.
Apr-99	Calhoun County School District	GA	1,600,000	General Obligation Bonds, Series 1999	Sole Mgr.
Mar-99	Paulding County	GA	21,680,000	Water & Sewerage Revenue Bonds, Series 1999	Co-Sr.Mgr.
Mar-99	LaGrange, City of	GA	9,540,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 1999	Financial Advisor
Mar-99	Cobb County, Hospital Authority of	GA	54,450,000	Revenue Anticipation Certificates (WellStar Health System, Inc.)	Sole Mgr.
Mar-99	Cobb County, Hospital Authority of	GA	129,740,000	Revenue Anticipation Refunding and Improvement Certificates	Sole Mgr.
Feb-99	Schley County School District	GA	3,780,000	General Obligation School Bonds, Series 1999	Sole Mgr.
Feb-99	Cherokee County School System	GA	18,910,000	General Obligation Refunding Schools Bonds, Series 1999	Sole Mgr.
Feb-99	Bartow County School District	GA	7,120,000	Taxable Short-Term Notes, Series 1999	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Jan-99	Walker County	GA	4,900,000	General Obligation Bonds, Series 1999	Sole Mgr.
Jan-99	Jefferson, City of	GA	6,850,000	Water & Sewer Revenue Refunding Bonds, Series 1998	Sole Mgr.
Jan-99	Colquitt County School District	GA	5,750,000	General Obligation Sales Tax Bonds, Series 1999	Sole Mgr.
Jan-99	Cherokee County School System	GA	13,000,000	Tax Anticipation Notes, Series 1999	Sole Mgr.
Jan-99	Cedartown, City of	GA	3,570,000	Water & Sewerage Revenue Refunding Bonds, Series 1998	Sole Mgr.
Jan-99	Bartow County School District	GA	9,995,000	Refunding Bonds, Series 1999	Sole Mgr.
Jan-99	Bacon County Hospital Authority	GA	2,665,000	Refunding Revenue Anticipation Certificates, Series 1999	Sole Mgr.
Dec-98	LaFayette, City of	GA	1,000,000	Revenue Bonds, Series 1998 (Industrial Park Water & Sewer Facilities Project)	Placement Agent
Dec-98	Jones County School District	GA	6,310,000	General Obligation School Bonds, Series 1998	Sole Mgr.
Dec-98	Houston County School District	GA	9,270,000	Intergovernmental Contract Refunding Certificates of Trust, Series 1998	Sole Mgr.
Dec-98	Emanuel County	GA	2,000,000	General Obligation Bonds, Series 1998	Sole Mgr.
Dec-98	Cordele, City of	GA	6,240,000	Combined Public Utility Revenue Refunding Bonds, Series 1998	Sole Mgr.
Dec-98	Colquitt County School District	GA	9,000,000	General Obligation Sales Tax Bonds, Series 1998	Sole Mgr.
Dec-98	Cobb County, Hospital Authority of	GA	3,050,000	Revenue Anticipation Refunding Certificates (WellStar Healthcare Systems, Inc.), Series 1999B	Sole Mgr.
Dec-98	Cedartown Development Authority	GA	2,860,000	Industrial Development Revenue Bonds (Rome Plow Co. Proj.)	Sole Mgr.
Dec-98	Bartow County School District	GA	4,845,000	Refunding Bonds, Series 1998	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Nov-98	Talbot County School District	GA	1,190,000	General Obligation Sales Tax Bonds, Series 1998	Placement Agent
Nov-98	Forsyth County School District	GA	49,500,000	General Obligation Refunding Bonds, Series 1998	Sole Mgr.
Nov-98	Chattooga County School District	GA	4,200,000	General Obligation Bonds, Series 1998	Sole Mgr.
Oct-98	Rome Public Facilities, Inc.	GA	5,565,000	Certificates of Participation (Rome DFACS Project), Series 1998	Financial Advisor
Oct-98	Manchester, City of	GA	1,000,000	General Obligation Bonds (Recreation Facilities Project), Series 1998	Placement Agent
Aug-98	Marion County School District	GA	2,860,000	General Obligation School Refunding Bonds, Series 1998	Sole Mgr.
Aug-98	Macon County School District	GA	5,200,000	General Obligation School Refunding Bonds, Series 1998	Sole Mgr.
Aug-98	LaGrange Development Authority	GA	9,640,000	Revenue Bonds (Communications System Project), Series 1998	Financial Advisor
Aug-98	Emanuel County Development Authority	GA	1,405,000	Industrial Revenue Refunding Bonds (Coastal Plain Ventures, LLC Project), Series 1998A & B	Placement Agent
Aug-98	DeKalb County	GA	2,000,000	General Obligation Jail Bonds, Series 1998	Co-Senior Mgr.
Aug-98	Cobb County-Marietta Water Authority	GA	22,005,000	Water Revenue Refunding Bonds, Series 1998	Sole Mgr.
Jul-98	Walker County	GA	4,800,000	General Obligation Bonds, Series 1998	Sole Mgr.
Jul-98	Cartersville, City of	GA	2,820,000	School Tax Anticipation Notes, Series 1998	Financial Advisor
Jun-98	Stephens County Hospital Authority	GA	3,440,000	Revenue Anticipation Refunding Certificates, Series 1998	Sr. Mgr.
Jun-98	Savannah Downtown Authority	GA	21,290,000	Refunding Revenue Bonds (City of Savannah Stormwater Capital Improvement Projects), Series 1998	Sr. Mgr.
Jun-98	Clayton County	GA	100,000,000	General Obligation Jail, Courthouse, and Public Administration Building Bonds, Series 1998	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Jun-98	Bremen, Development Authority of	GA	7,500,000	Industrial Revenue Bonds (Mark-Lynn Foods, Inc. Project)	Financial Advisor
Jun-98	Bibb County Development Authority	GA	12,655,000	Tax-Exempt Revenue Bonds (Wesleyan College Project)	Sole Mgr.
May-98	Newton County Water & Sewerage Authority	GA	11,540,000	Revenue Refunding and Improvement Bonds, Series 1998	Sole Mgr.
May-98	Miami Springs, City of	GA	11,435,000	Utilities Systems Revenue Refunding and Improvement Bonds, Series 1998	Sole Mgr.
May-98	Cartersville, City of	GA	8,355,000	Water and Sewerage Revenue Bonds, Series 1998	Sole Mgr.
May-98	Baker County School District	GA	1,200,000	SPLOST General Obligation Bonds, Series 1998	Placement Agent
Apr-98	Winder, City of	GA	9,964,358	Water and Sewerage Revenue Bonds, Series 1998	Sole Mgr.
Apr-98	Ware County	GA	6,805,000	Water & Sewer Revenue Refunding and Improvement Bonds, Series 1998	Sole Mgr.
Apr-98	Tift County School District	GA	2,000,000	Tax Anticipation Notes, Series 1998	Financial Advisor
Apr-98	Rome, City of	GA	4,990,000	Tax Anticipation Notes, Series 1998	Financial Advisor
Apr-98	LaGrange Development Authority	GA	1,835,000	Revenue Bonds, Series 1998 (Industrial Park Water & Sewer Facilities Project)	Sole Mgr.
Apr-98	Athens-Clarke County, Solid Waste Management Authority	GA	3,515,000	Revenue Bonds, Series 1998	Financial Advisor
Mar-98	Washington County School District	GA	3,000,000	Revenue Anticipation Improvement Certificates, Series 1998	Sole Mgr.
Mar-98	Douglas County School District	GA	4,950,000	Tax Anticipation Notes, Series 1998	Financial Advisor
Mar-98	Coweta County School District	GA	16,875,000	General Obligation Refunding Bonds, Series 1998	Co-Senior Mgr.
Mar-98	Charlton County School District	GA	3,220,000	General Obligation Bonds, Series 1998	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-98	Bartow County School District	GA	4,995,000	Tax Anticipation Notes, Series 1998	Financial Advisor
Feb-98	Washington County School District	GA	9,500,000	Refunding General Obligation Bonds, Series 1998	Sole Mgr.
Feb-98	Quitman County School District	GA	2,190,000	General Obligation Refunding Bonds, Series 1998	Sole Mgr.
Feb-98	Madison County School District	GA	5,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Feb-98	Georgia State Tollway Authority	GA	89,020,000	Guaranteed Refunding Revenue Bonds (Georgia 400 Project), Series 1998	Co-Mgr
Jan-98	Putnam County School District	GA	8,060,000	General Obligation Refunding Bonds, Series 1998	Sole Mgr.
Jan-98	Polk County School District	GA	9,880,000	General Obligation Bonds, Series 1998	Sole Mgr.
Jan-98	Gordon County School District	GA	10,000,000	General Obligation Bonds, Series 1998	Sole Mgr
Jan-98	Berrien County School District	GA	9,645,000	General Obligation School Bonds, Series 1998	Sole Mgr.
Dec-97	Ware County School District	GA	10,000,000	General Obligation Bonds, Series 1998	Sole Mgr.
Dec-97	Polk County School District	GA	5,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Dec-97	Habersham County School District	GA	16,600,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Dec-97	Dade County Development Authority	GA	7,600,000	Industrial Development Bonds, Series 1997	Sole Mgr.
Dec-97	Cherokee County School System	GA	40,000,000	General Obligation School Bonds, Series 1997	Co-Senior Mgr.
Dec-97	CDA Bonds for Industry	GA	6,185,000	Composite Industrial Revenue Bonds	Placement Agent
Dec-97	Cartersville, City of	GA	3,200,000	Certificates of Participation	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Dec-97	Berrien County School District	GA	1,700,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Nov-97	Wilkinson County School District	GA	5,000,000	General Obligation Bonds, Series 1998	Sole Mgr.
Nov-97	White County School District	GA	9,250,000	General Obligation Sales Tax Bonds, Series 1997	Sole Mgr.
Nov-97	Tift County School District	GA	5,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Nov-97	Smyrna Downtown Development Authority	GA	8,285,000	Revenue Refunding & Improvement Bond, Series 1997	Sole Mgr.
Nov-97	Gordon County School District	GA	5,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Nov-97	Cedartown Development Authority	GA	3,180,000	Taxable Revenue Bonds (Industrial Park Project), Series 1997A	Sole Mgr.
Nov-97	Cedartown Development Authority	GA	950,000	Tax-Exempt Revenue Bonds (Industrial Park Project)	Sole Mgr.
Nov-97	Bryan County School District	GA	8,000,000	General Obligation Bonds, Series 1998	Sole Mgr.
Nov-97	Athens-Clarke County, Unified Government	GA	32,080,000	Water & Sewerage Revenue Bonds, Series 1997	Financial Advisor
Oct-97	Henry County & Henry County Water & Sewerage Authority	GA	45,830,000	Water & Sewerage Revenue Bonds, Series 1996	Sole Mgr.
Oct-97	Chattahoochee County School District	GA	1,000,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Sep-97	Lee County School District	GA	4,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Sep-97	Carrollton, City of	GA	6,000,000	General Obligation School Bonds, Series 1998	Sole Mgr.
Sep-97	Calhoun, City of	GA	5,000,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Aug-97	LaGrange Solid Waste Management Authority	GA	8,070,000	Revenue Bonds, Series 1997	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Aug-97	Emanuel County Hospital Authority	GA	4,715,000	Refunding and Improvement Revenue Anticipation Certificates, Series 1997	Sole Mgr.
Aug-97	Bremen City School System	GA	2,735,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Jul-97	Sumter County School District	GA	9,840,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Jul-97	Bartow County Development Authority	GA	5,000,000	Industrial Revenue Bonds (C. W. Matthews Construction Proj.)	Financial Advisor
Jun-97	Miami Springs, City of	GA	5,000,000	General Obligation Bonds, Series 1997	Co-Sr.Mgr.
Jun-97	Emanuel County School District	GA	6,390,000	General Obligation Bonds, Series 1997	Sole Mgr
Jun-97	College Park Business & Industrial Development Authority	GA	13,535,000	Civic Center Project Refunding Bonds, Series 1997A	Senior Mgr.
Jun-97	College Park Business & Industrial Development Authority	GA	810,000	Civic Center Project Revenue Bonds, Series 1997B	Senior Mgr.
Jun-97	Baldwin County School District	GA	12,500,000	General Obligation School Bonds, Series 1997	Sole Mgr
May-97	Walker County School District	GA	16,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
May-97	Paulding County School District	GA	20,105,000	General Obligation Bonds, Series 1997	Co-Sr.Mgr.
May-97	Manchester, City of	GA	5,580,000	Combined Public Utilities Revenue Refunding & Improvement Bonds, Series 1997	Sole Mgr.
May-97	Macon County School District	GA	1,700,000	General Obligation School Bonds, Series 1997	Financial Advisor
May-97	Jefferson County School District	GA	4,125,000	General Obligation Bonds, Series 1997	Sole Mgr.
May-97	Elbert County School District	GA	8,260,000	General Obligation Sales Tax Bonds, Series 1997	Sole Mgr.
May-97	Douglas County School District	GA	18,000,000	General Obligation Bonds, Series 1997	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
May-97	Decatur County School District	GA	15,335,000	General Obligation Bonds, Series 1997	Sole Mgr.
May-97	Bartow County School District	GA	25,000,000	General Obligation School Bonds, Series 1997	Sole Mgr.
May-97	Barrow County School District	GA	15,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Apr-97	Waycross, City of	GA	3,140,000	Water & Sewer Revenue Refunding & Improvement Bonds, Series 1997	Placement Agent
Apr-97	Rome, City of	GA	4,990,000	General Obligation Tax Anticipation Notes, Series 1997	Financial Advisor
Apr-97	Forsyth County School District	GA	48,000,000	General Obligation Bonds, Series 1997	Sole Mgr.
Mar-97	Glynn County	GA	3,200,000	General Obligation Tax Anticipation Notes, Series 1997	Financial Advisor
Mar-97	Douglas County School District	GA	4,950,000	General Obligation Tax Anticipation Notes, Series 1996	Financial Advisor
Mar-97	Douglas County School District	GA	4,950,000	General Obligation Tax Anticipation Notes, Series 1997	Financial Advisor
Mar-97	Bartow County School District	GA	4,995,000	General Obligation Tax Anticipation Notes, Series 1997	Financial Advisor
Jan-97	Lumpkin County School District	GA	8,825,000	General Obligation School Bonds, Series 1997	Sole Mgr.
Dec-96	Winder, City of	GA	6,670,000	Water and Sewerage Revenue Bonds, Series 1996	Sole Mgr.
Dec-96	Marietta, Housing Authority of the City of	GA	16,655,000	Multifamily Housing Revenue Bonds (GNMA Collateralized-Country Oaks Apartments), Series 1996	Co-Sr.Mgr.
Dec-96	Lumpkin County School District	GA	5,175,000	General Obligation School Bonds, Series 1996	Sole Mgr.
Dec-96	Liberty County Hospital Authority	GA	15,150,000	Revenue Anticipation Certificates, Series 1996	Co-Sr.Mgr.
Dec-96	Griffin-Spalding County School System	GA	41,105,000	General Obligation School Bonds, Series 1996	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Dec-96	Griffin, City of	GA	6,610,000	Combined Public Utility Revenue Bonds, Series 1997	Sole Mgr
Nov-96	Meriwether County School District	GA	15,060,000	General Obligation School Bonds, Series 1996	Co-Sr.Mgr.
Nov-96	Houston County School District	GA	33,950,000	General Obligation Bonds, Series 1996	Sole Mgr.
Oct-96	Griffin, City of	GA	6,925,000	Combined Public Utility Revenue Bonds, Series 1996	Sole Mgr
Oct-96	College Park Business & Industrial Development Authority	GA	12,560,000	Civic Center Project Refunding and Improvement Bonds, Series 96	Senior Mgr.
Oct-96	Atlanta, Urban Residential Finance Authority of the City of	GA	3,295,000	Multifamily Housing Revenue Bonds (DeFours Ferry Manor Project)	Sole Mgr.
Sep-96	Smyrna, Housing Authority of the City of	GA	20,670,000	Revenue Certificates (Emory-Adventist Hospital at Smyrna Project), Series 1996	Financial Advisor
Sep-96	Municipal Electric Authority of Georgia	GA	190,815,000	Project One Subordinated Bonds, Series 1996A	Financial Advisor
Jul-96	Marietta Downtown Development Authority, City of	GA	25,810,000	Revenue Bonds (The Marietta Conference Center Project), Series 1996A & B	Placement Agent
Jul-96	Hartwell, City of	GA	8,870,000	Combined Utility Revenue Bonds, Series 1996	Sole Mgr.
Jul-96	Hartwell Recreation Authority	GA	2,500,000	Revenue Bonds (Hartwell Municipal Golf Course Project), Series 1996	Placement Agent
Jun-96	Walton County Water & Sewerage Authority	GA	8,070,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1996	Sole Mgr.
Jun-96	Clayton County Solid Waste Management Authority	GA	2,415,000	Revenue Bonds, Series 1996	Placement Agent
Jun-96	Canton, City of	GA	7,500,000	Water & Sewerage Revenue Refunding & Improvement Bonds	Financial Advisor
May-96	Emanuel County Development Authority	GA	1,250,000	Revenue Bonds (Swainsboro Municipal Golf Course Project)	Placement Agent
May-96	Cartersville, City of	GA	7,950,000	Water & Sewerage Revenue Refunding & Improvement Bonds	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Apr-96	Twiggs County Recreation Authority	GA	2,200,000	Revenue Bonds (Stadium Project), Series 1996	Placement Agent
Apr-96	Pike County School District	GA	6,220,000	General Obligation Refunding Bonds, Series 1996	Sole Mgr.
Apr-96	Clay County School District	GA	945,000	General Obligation School Bonds, Series 1996	Co-Senior Mgr.
Mar-96	Rome, City of	GA	5,000,000	Water & Sewerage Revenue Bonds, Series 1996	Sole Mgr.
Mar-96	Glynn County	GA	3,775,000	General Obligation Tax Anticipation Notes, Series 1996	Financial Advisor
Mar-96	Clayton County Water & Sewerage Authority	GA	33,080,000	Water & Sewerage Revenue Refunding Bonds, Series 1996	Financial Advisor
Mar-96	Bartow County School District	GA	4,995,000	General Obligation Tax Anticipation Notes, Series 1996	Financial Advisor
Feb-96	Rome, City of	GA	4,150,000	General Obligation Tax Anticipation Notes, Series 1995	Financial Advisor
Dec-95	Oconee County School District	GA	9,385,000	General Obligation School Bonds, Series 1995	Sole Mgr.
Dec-95	Lamar County School District	GA	5,640,000	General Obligation School Bonds, Series 1995	Sr. Mgr.
Dec-95	Jones County School District	GA	9,865,000	General Obligation School Bonds, Series 1995	Sr. Mgr.
Dec-95	Franklin County, Solid Waste Management Authority of	GA	2,215,000	Revenue Bonds, Series 1995	Sole Mgr.
Dec-95	Franklin County Water and Sewerage Authority	GA	2,215,000	Revenue Bonds, Series 1995	Sole Mgr.
Dec-95	Franklin County Industrial Building Authority	GA	835,000	Revenue Bonds, Series 1995	Sole Mgr.
Dec-95	Emanuel County	GA	3,000,000	General Obligation Sales Tax Bonds, Series 1995	Sole Mgr.
Nov-95	Statesboro, City of	GA	6,730,000	Water & Sewer Refunding Revenue Bonds, Series 1995	Sr. Mgr.

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Date	Issuer	State	Amount	Description	Role
Nov-95	Pickens County School District	GA	9,690,000	General Obligation School Bonds, Series 1995	Sr. Mgr.
Nov-95	Lamar County School District	GA	4,500,000	General Obligation Bonds, Series 1995	Sole Mgr.
Nov-95	Forsyth County School District	GA	55,000,000	General Obligation School Bonds, Series 1995	Senior Mgr.
Nov-95	Emanuel County School District	GA	5,000,000	General Obligation School Bonds, Series 1995	Sole Mgr.
Nov-95	Bleckley County School District	GA	1,400,000	General Obligation School Bonds, Series 1995	Senior Mgr.
Nov-95	Barrow County School District	GA	10,000,000	General Obligation Bonds, Series 1995A	Senior Mgr.
Nov-95	Barrow County School District	GA	5,960,000	General Obligation Refunding Bonds, Series 1995B	Senior Mgr.
Sep-95	Marietta Downtown Development Authority, City of	GA	7,776,906	Public Golf Course Refunding Revenue Bonds, Series 1995	Sole Mgr.
Aug-95	Fulton County, Development Authority of	GA	4,500,000	Revenue Bonds (The Galloway School, Inc. Project), Series 1995	Placement Agent
Jul-95	Ben Hill County	GA	6,000,000	General Obligation Jail Bonds, Series 1995	Sole Mgr.
Jun-95	Waleska, Downtown Development Authority of the City of	GA	3,370,000	Refunding Revenue Bonds (Reinhardt College Project, Series 1995	Sole Mgr.
Jun-95	Lee County School District	GA	6,290,000	General Obligation School Bonds, Series 1995	Sole Mgr.
Jun-95	Hall County & The City of Gainesville, The Hospital Authority of	GA	56,775,000	Revenue Anticipation Certificates (Northeast Georgia Healthcare Project) Series 1995	Co-Mgr.
Jun-95	Glynn County	GA	3,950,000	General Obligation Tax Anticipation Notes, Series 1995	Financial Advisor
Jun-95	Early County School District	GA	2,950,000	General Obligation School Bonds, Series 1995	Sole Mgr.
Jun-95	Carrollton, City of	GA	4,080,000	General Obligation School Refunding Bond	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Jun-95	Austell, City of	GA	4,000,000	Gas System Revenue Bonds, Series 1995	Sole Mgr.
May-95	Ware County School District	GA	11,965,000	General Obligation Bonds, Series 1995	Sole Mgr.
May-95	Vidalia, School District of the City of	GA	4,050,000	General Obligation School Bonds, Series 1995	Sole Mgr.
May-95	Tift County School District	GA	10,945,000	General Obligation School Bonds	Sole Mgr.
May-95	Douglas County School District	GA	20,000,000	General Obligation Tax Anticipation Notes, Series 1997	Sole Mgr.
Apr-95	Macon-Bibb County Urban Development Authority	GA	2,815,000	Refunding Revenue Bonds (Macon Hotel Investors Project), Series 1995	Placement Agent
Mar-95	Rome, City of	GA	4,500,000	General Obligation Tax Anticipation Notes, Series 1995	Financial Advisor
Mar-95	Monroe County, Development Authority of	GA	3,525,000	Industrial Development Revenue Refunding Bonds (Forsyth Inns. Inc. Project), 1995	Placement Agent
Mar-95	Emanuel County Development Authority	GA	530,000	Industrial Development Revenue Bonds (Capro Project)	Financial Advisor
Mar-95	Bartow County School District	GA	4,995,000	General Obligation Tax Anticipation Notes, Series 1995	Financial Advisor
Jan-95	Emanuel County Development Authority	GA	1,545,000	Industrial Development Revenue Bonds (American Steel Project, Inc. Project), Series 1995	Financial Advisor
Dec-94	Washington County School District	GA	12,460,000	General Obligation Bonds, Series 1994	Sole Mgr.
Dec-94	Smyrna Downtown Development Authority	GA	7,615,000	Revenue Bonds (Public Safety Facility), Series 1994	Sole Mgr.
Dec-94	Quitman County School District	GA	2,010,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Dec-94	Putnam County School District	GA	9,340,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Dec-94	Murray County, Hospital Authority of	GA	1,065,000	Refunding Revenue Anticipation Certificates, Series 1994	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Dec-94	Murray County, Hospital Authority of	GA	4,000,000	Taxable Refunding Notes, Series 1994B	Sole Mgr.
Dec-94	Mitchell County School District	GA	3,995,000	General Obligation School Bonds, Series 1994	Sr. Mgr.
Dec-94	Marion County School District	GA	3,390,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Dec-94	Hinesville, City of	GA	4,450,000	Water & Sewerage Revenue Bonds, Series 1994	Sole Mgr.
Dec-94	Dawson County School District	GA	8,000,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Oct-94	Forsyth County	GA	9,900,000	Water & Sewer Revenue Bonds, Series 1994	Sole Mgr.
Oct-94	Cordele, City of	GA	6,470,000	Combined Public Utility Revenue Refunding and Improvement Bonds, Series 1994	Sole Mgr.
Aug-94	Cherokee County	GA	2,875,000	General Obligation Tax Anticipation Notes, Series 1994A	Financial Advisor
Jul-94	Newton County Water & Sewerage Authority	GA	4,000,000	Revenue Bonds, Series 1994	Sole Mgr.
Jul-94	Clayton County	GA	11,115,000	General Obligation Tax Anticipation Notes, Series 1994	Financial Advisor
Jun-94	Houston County School District Building Authority	GA	12,445,000	Intergovernmental Contract Trust Certificates	Sole Mgr.
May-94	Municipal Electric Authority of Georgia	GA	240,515,000	Power Revenue Bonds, Series EE	Financial Advisor
May-94	Municipal Electric Authority of Georgia	GA	99,390,000	Project One Subordinated Bonds, Series 1994A	Financial Advisor
May-94	Glynn County	GA	5,000,000	General Obligation Tax Anticipation Notes, Series 1994	Financial Advisor
May-94	Cumming, City of	GA	10,000,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1994	Sole Mgr.
Apr-94	Rome, City of	GA	2,715,000	General Obligation Tax-Exempt Tax Anticipation Notes, Series 1994	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Apr-94	Macon County School District	GA	6,695,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Mar-94	Cobb County, Housing Authority of	GA	12,950,000	Multi-Family Housing Revenue Bonds (Tamarron Apartment Project), Series 1994	Financial Advisor
Feb-94	Heard County Water Authority	GA	1,695,000	Second Lien Water and Sewerage Revenue Refunding Bonds, Series 1994	Sole Mgr.
Jan-94	Miami Springs, City of	GA	9,290,000	Utilities Systems Revenue Refunding Bonds, Series 1994	Co-Sr.Mgr.
Jan-94	Lee County School District	GA	2,750,000	General Obligation Refunding Bonds, Series 1994	Sole Mgr.
Jan-94	Kingsland, City of	GA	7,045,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 1994	Sole Mgr.
Jan-94	Jesup, City of	GA	2,575,000	Water & Sewer Revenue Refunding Bonds, Series 1994A	Sole Mgr.
Jan-94	Jesup, City of	GA	1,945,000	Water & Sewer Revenue Refunding Taxable Bonds, Series 1994B	Sole Mgr.
Jan-94	DeKalb, Housing Authority of the County of	GA	39,000,000	Single Family Mortgage Revenue Refunding Bonds, Series 1994	Placement Agent
Jan-94	Cobb County, Housing Authority of	GA	6,300,000	Multi-Family Housing Revenue Bonds (Garrison Plantation Development), Series 1994A	Financial Advisor
Jan-94	Cobb County, Housing Authority of	GA	580,000	Multi-Family Housing Revenue Bonds (Garrison Plantation Development), Series 1994B	Financial Advisor
Jan-94	Cobb County	GA	30,245,000	General Obligation Refunding Bonds, Series 1994	Financial Advisor
Dec-93	Winder, City of	GA	520,000	Water and Sewerage Revenue Bonds, Series 1993	Financial Advisor
Dec-93	Schley County School District	GA	1,995,000	General Obligation School Bonds, Series 1993	Sole Mgr.
Dec-93	Oconee County School District	GA	11,275,000	General Obligation Refunding Bonds, Series 1993	Sole Mgr.
Dec-93	Municipal Electric Authority of Georgia	GA	105,740,000	General Power Revenue Bonds, 1993D Series	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Dec-93	Municipal Electric Authority of Georgia	GA	277,380,000	Power Revenue Bonds, Series CC	Financial Advisor
Dec-93	Municipal Electric Authority of Georgia	GA	51,015,000	Project One Special Obligation Bonds, Sixth Crossover Series 1993	Financial Advisor
Dec-93	Long County School District	GA	2,495,000	General Obligation Bonds, Series 1993	Sole Mgr.
Dec-93	DeKalb County	GA	125,935,000	Water & Sewer Revenue Bonds, Series 1993	Co-Senior Mgr.
Nov-93	Rome, City of	GA	7,285,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1993A	Sole Mgr.
Nov-93	Jefferson County School District	GA	6,000,000	General Obligation Bonds, Series 1993	Sole Mgr.
Nov-93	Dalton-Whitfield County Hospital Authority	GA	26,935,000	Refunding Revenue Anticipation Certificates, Series 1993	Sole Mgr.
Nov-93	Bartow County School District	GA	16,020,000	General Obligation School bonds, Series 1993	Sole Mgr.
Nov-93	Bartow County School District	GA	6,945,000	General Obligation School Bonds, Series 1994	Sole Mgr.
Oct-93	Waleska, Downtown Development Authority of the City of	GA	6,650,000	Tax-Exempt Revenue Bonds (Reinhardt College Project), Series 2003	Sole Mgr.
Oct-93	Henry County & Henry County Water & Sewerage Authority	GA	42,515,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1993	Sole Mgr.
Oct-93	Griffin, City of	GA	13,590,000	Combined Public Utility Revenue Refunding & Improvement Bonds, Series 1993	Sole Mgr.
Oct-93	Catoosa County	GA	3,730,000	Water & Sewerage Refunding Revenue Bonds, Series 1993	Sole Mgr.
Oct-93	Cartersville, City of	GA	8,124,587	Water & Sewerage Revenue Refunding Bonds, Series 1993	Sole Mgr.
Sep-93	Polk County	GA	9,000,000	General Obligation Sales Tax Bonds, Series 1993	Co-Sr.Mgr.
Sep-93	Fulton County, Housing Authority of	GA	2,455,000	Multi-Family Housing Revenue Bonds (Provence North Apartments Project), Series 1993	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Sep-93	Athens-Clarke County, Solid Waste Management Authority	GA	5,275,000	Revenue Bonds, Series 1993	Financial Advisor
Aug-93	Savannah Downtown Authority	GA	39,650,000	Refunding Revenue Bonds (Chatham County Projects), Series 1993A	Co-Sr.Mgr.
Aug-93	Cobb County, Hospital Authority of	GA	20,000,000	Revenue Anticipation Certificates, Series 1992	Senior Mgr.
Jul-93	Rome, City of	GA	2,640,000	Library Revenue Bonds, Series 1993	Sole Mgr.
Jul-93	Powder Springs, City of	GA	4,070,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1993	Sole Mgr.
Jul-93	Clayton County	GA	16,000,000	General Obligation Tax Anticipation Notes, Series 1993	Financial Advisor
Jul-93	Calhoun, City of	GA	1,985,000	General Obligation School Refunding Bonds, Series 1993	Sole Mgr.
Jul-93	Barrow County Airport Authority	GA	3,165,000	Airport Refunding Revenue Bonds, Series 1993	Sole Mgr.
Jul-93	Adel, City of	GA	5,430,000	Combined Public Utility Revenue Refunding Bonds, Series 1993	Placement Agent
Jun-93	Rome, City of	GA	11,170,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1993	Sole Mgr.
Jun-93	Rockdale County School District	GA	14,510,000	General Obligation School Refunding Bonds, Series 1993A	Sole Mgr.
Jun-93	Murray County, Hospital Authority of	GA	2,690,000	Notes, Series 1993B	Sole Mgr.
Jun-93	Murray County, Hospital Authority of	GA	1,915,000	Revenue Anticipation Certificates, Series 1993A	Sole Mgr.
Jun-93	Murray County, Hospital Authority of	GA	625,000	Taxable Notes, Series 1993C	Sole Mgr.
May-93	Jones County School District	GA	2,370,000	General Obligation Refunding School Bonds	Sole Mgr.
May-93	Glynn County	GA	5,500,000	General Obligation Tax Anticipation Notes, Series 1993	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
May-93	Chatsworth Waterworks Commission	GA	7,480,000	Water & Sewerage Revenue Refunding Bonds, Series 1993	Sole Mgr.
May-93	Baldwin County	GA	3,035,000	Water & Sewerage Revenue Refunding Bonds, Series 1993	Sole Mgr.
Apr-93	Thomson/McDuffie	GA	3,760,000	Water & Sewerage Revenue Refunding Bonds, Series 1993	Co-Sr.Mgr.
Apr-93	Rockdale County School District	GA	7,730,000	General Obligation School Refunding Bonds, Series 1993	Sole Mgr.
Apr-93	Municipal Electric Authority of Georgia	GA	44,755,000	General Power Revenue Bonds, 1993B Series	Financial Advisor
Apr-93	Municipal Electric Authority of Georgia	GA	86,145,000	General Power Revenue Bonds, 1993C Series	Financial Advisor
Apr-93	Municipal Electric Authority of Georgia	GA	45,765,000	Power Revenue Bonds, Series BB	Financial Advisor
Apr-93	Cobb County-Marietta Water Authority	GA	37,115,000	Water Revenue Refunding Bonds, Series 1993	Sole Mgr.
Apr-93	Cobb County-Marietta Exhibit Hall & Coliseum Authority	GA	47,965,000	Revenue Refunding Bonds, Series 1993	Sole Mgr.
Apr-93	Cobb County	GA	40,000,000	General Obligation Tax Anticipation Notes, Series 1993	Financial Advisor
Mar-93	Smyrna Downtown Development Authority	GA	11,985,000	Revenue Refunding Bonds, Series 1993	Sole Mgr.
Mar-93	Municipal Electric Authority of Georgia	GA	79,705,000	General Power Revenue Bonds, 1993A Series	Financial Advisor
Mar-93	Municipal Electric Authority of Georgia	GA	36,000,000	Power Revenue Bonds, Series AA	Financial Advisor
Mar-93	Municipal Electric Authority of Georgia	GA	442,190,000	Power Revenue Bonds, Series Z	Financial Advisor
Mar-93	Municipal Electric Authority of Georgia	GA	24,000,000	Power Revenue Bonds, Taxable Series One	Financial Advisor
Mar-93	LaGrange, City of	GA	32,070,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 1993	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Mar-93	Cobb County	GA	41,565,000	General Obligation Bonds (Detention Buildings and Facilities)	Financial Advisor
Mar-93	Cobb County	GA	71,720,000	Water & Sewerage Revenue Refunding Bonds, Series 1993	Financial Advisor
Mar-93	Bibb County	GA	28,640,000	General Obligation School Bonds	Co-Senior Mgr.
Mar-93	Barrow County School District	GA	4,790,000	General Obligation Refunding Schools Bonds, Series 1993	Sole Mgr.
Jan-93	Bartow County School District	GA	4,000,000	General Obligation Tax Anticipation Notes, Series 1993	Sole Mgr.
Jan-93	Barrow County School District	Gab	1,500,000	General Obligation Tax Anticipation Notes	Sole Mgr.
Jan-93	Barrow County	GA	1,500,000	General Obligation Tax Anticipation Notes	Sole Mgr.
Dec-92	Washington County School District	GA	3,700,000	Revenue Anticipation Refunding Certificates, Series 1992	Sole Mgr.
Dec-92	LaGrange, City of	GA	4,805,000	Water & Sewerage Revenue Bonds, Series 1992	Financial Advisor
Dec-92	Athens-Clarke County, Unified Government	GA	24,355,000	Water & Sewerage Revenue Refunding Bonds, Series 1992	Financial Advisor
Nov-92	St. Marys, City of	GA	4,770,000	Water & Sewer Refunding Revenue Bonds, Series 1992	Sole Mgr.
Nov-92	Municipal Electric Authority of Georgia	GA	316,965,000	General Power Revenue Bonds, 1992B Series	Financial Advisor
Oct-92	Manchester, City of	GA	400,000	General Obligation Library Bonds	Placement Agent
Oct-92	Cobb County, Housing Authority of	GA	6,770,000	Multi-Family Housing Revenue Bonds (Signature Place Project), Series 1992A	Financial Advisor
Oct-92	Cobb County, Housing Authority of	GA	6,445,000	Multi-Family Housing Revenue Bonds (Signature Place Project), Series 1992B	Financial Advisor
Oct-92	Cobb County, Hospital Authority of	GA	10,000,000	Revenue Anticipation Refunding Certificates (WellStar Healthcare Systems, Inc.), Series 1998	Senior Mgr.

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Date	Issuer	State	Amount	Description	Role
Oct-92	Calhoun Recreation Authority	GA	5,200,000	Revenue Bonds, Series 1992	Senior Mgr.
Oct-92	Atlanta, Downtown Development Authority of the City of	GA	86,015,000	Refunding Revenue Bonds (Underground Atlanta Project)	Senior Mgr.
Sep-92	Winder-Barrow Industrial Authority	GA	4,500,000	Revenue Bonds (Barrow County Project), Series 1992	Sole Mgr.
Sep-92	Cobb County, Housing Authority of	GA	6,380,000	Multi-Family Housing Revenue Bonds (Village Parkway II Assoc., Ltd. Project), Series 1992	Financial Advisor
Sep-92	Cobb County, Housing Authority of	GA	6,465,000	Multi-Family Housing Revenue Bonds (Village Pkwy. Assoc., Ltd. Project), Series 1992	Financial Advisor
Sep-92	Clayton County School District	GA	30,575,000	General Obligation Refunding Bonds, Series 1992	Co-Senior Mgr.
Aug-92	Fort Oglethorpe, City of	GA	2,550,000	Water & Sewerage Revenue Refunding & Improvement Bonds	Senior Mgr.
Jul-92	Cobb County Kennestone Hospital Authority	GA	15,810,000	Refunding Revenue Anticipation Certificates, Series 1992B	Sole Mgr.
Jul-92	Cobb County Kennestone Hospital Authority	GA	55,560,000	Revenue Certificates, Series 1992A	Sole Mgr.
Jun-92	Waycross, City of	GA	6,885,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1992	Sole Mgr.
Jun-92	Newton County Water & Sewerage Authority	GA	5,000,000	Revenue Bonds, Series 1992	Sole Mgr.
Jun-92	Municipal Electric Authority of Georgia	GA	285,770,000	Project One Special Obligation Bonds, Fifth Crossover Series (1992)	Financial Advisor
Jun-92	Heard County	GA	6,305,000	General Obligation Bonds	Sole Mgr.
Jun-92	DeKalb, Housing Authority of the County of	GA	42,895,000	Single Family Mortgage Revenue Bonds, 1990	Placement Agent
Jun-92	Cobb County, Housing Authority of	GA	19,700,000	Multi-Family Housing Revenue Bonds (Pittco Frey Assoc., L. P. Project), Series 1992	Financial Advisor
Jun-92	Clayton County	GA	15,300,000	General Obligation Tax Anticipation Notes, Series 1992	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
May-92	Marietta, City of	GA	5,765,000	General Obligation School Refunding Funds	Financial Advisor
May-92	Glynn County	GA	5,700,000	General Obligation Tax Anticipation Notes	Financial Advisor
May-92	Austell, City of	GA	3,000,000	Gas System Revenue Bonds, Series 1992	Placement Agent
Apr-92	Municipal Electric Authority of Georgia	GA	47,270,000	General Resolution Projects Special Obligation Bonds, First Crossover Series	Financial Advisor
Apr-92	Municipal Electric Authority of Georgia	GA	85,385,000	Project One Special Obligation Bonds, Fourth Crossover Series	Financial Advisor
Apr-92	Forsyth County School District	GA	19,600,000	General Obligation School Bonds, Series 1992	Sole Mgr.
Apr-92	Cobb County	GA	45,000,000	General Obligation Tax Anticipation Notes	Financial Advisor
Apr-92	Catoosa County	GA	4,270,000	Water & Sewerage Refunding Revenue Bonds, Series 1992A	Sole Mgr.
Apr-92	Catoosa County	GA	2,155,000	Water & Sewerage Revenue Improvement Bonds, Series 1992B	Sole Mgr.
Apr-92	Cartersville, City of	GA	10,865,000	General Obligation School Bonds	Sole Mgr.
Apr-92	Calhoun, City of	GA	2,760,000	Water & Sewer Revenue Refunding Bonds, Series 1992	Placement Agent
Mar-92	Marietta Downtown Development Authority, City of	GA	7,495,000	Revenue Bonds (Administration Building Project), Series 1992	Financial Advisor
Mar-92	LaFayette, City of	GA	4,115,000	Water & Sewerage Revenue Refunding Bonds, Series 1992	Sole Mgr.
Mar-92	Cobb County School District	GA	27,000,000	General Obligation School Bonds	Sole Mgr.
Mar-92	Cobb County	GA	5,945,000	General Obligation Refunding Bonds	Financial Advisor
Feb-92	Henry County & Henry County Water & Sewerage Authority	GA	6,480,000	Water & Sewerage Revenue Refunding Bonds, Series 1992	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Feb-92	Clayton County Solid Waste Management Authority	GA	7,430,000	Revenue Bonds, Series 1992	Sole Mgr.
Jan-92	Rome-Floyd Development Authority	GA	6,130,000	Revenue Bonds (Rome Municipal Golf Course Project), Series 1992	Financial Advisor
Jan-92	LaGrange Development Authority	GA	2,501,042	Taxable Revenue Bonds (Industrial Park Project)	Financial Advisor
Jan-92	Henry County School District	GA	25,800,000	General Obligation School Bonds, Series 1992A	Co-Sr. Mgr.
Jan-92	Henry County School District	GA	14,510,000	General Obligation Refunding School Bonds, Series 1992B	Co-Sr. Mgr.
Dec-91	Valdosta, City of	GA	4,445,000	Water & Sewerage Revenue Bonds, Series 1991	Sole Mgr.
Dec-91	Municipal Gas Authority of Georgia	GA	14,957,000	Gas Revenue Bonds (Southern Portfolio I project), Series C	Co-Sr.Mgr.
Dec-91	Municipal Gas Authority of Georgia	GA	42,500,000	Gas Revenue Bonds (Transco Portfolio I project), Series B	Co-Sr.Mgr.
Dec-91	Griffin-Spalding County Development Authority	GA	1,080,000	Revenue Refunding Bonds (Industrial Park Project), Series 1991	Sr. Mgr.
Dec-91	Cobb County School District	GA	81,655,000	General Obligation School Refunding Bonds, Series 1993	Sole Mgr.
Nov-91	Pike County School District	GA	6,035,000	General Obligation School Bonds, Series 1991	Sole Mgr.
Nov-91	Municipal Electric Authority of Georgia	GA	32,980,000	General Resolutions Projects Special Obligation Bonds, First Crossover Series	Financial Advisor
Nov-91	Municipal Electric Authority of Georgia	GA	59,655,000	Project One Special Obligation Bonds, Fourth Crossover Series	Financial Advisor
Nov-91	Cobb County-Marietta Exhibit Hall & Coliseum Authority	GA	48,200,000	Revenue Bonds, Series 1991	Financial Advisor
Oct-91	Municipal Electric Authority of Georgia	GA	110,985,000	Power Revenue Bonds, Series V	Financial Advisor
Oct-91	Municipal Electric Authority of Georgia	GA	104,610,000	Special Obligation Bonds, Third Crossover Series	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Oct-91	Glynn County	GA	2,555,000	Refunding Revenue Bonds (Beach Renourishment Project), Series 1991A	Financial Advisor
Oct-91	East Point Building Authority	GA	4,960,000	Revenue Bonds (Public Facilities & Equipment Project)	Sole Mgr.
Oct-91	Cobb County, Housing Authority of	GA	13,215,000	Multi-Family Housing Revenue Bonds (Signature Place Project), Series 1991	Financial Advisor
Sep-91	Powder Springs Downtown Development Authority	GA	1,205,000	Revenue Bonds (Police Station Project), Series 1989	Sole Mgr.
Sep-91	Kingsland Development Authority, City of	GA	695,000	Revenue Bonds (Camden Hotel Projects), Series 1991	Sole Mgr.
Aug-91	Municipal Gas Authority of Georgia	GA	29,675,000	Gas Revenue Bonds (Southern Portfolio I project), Series B	Co-Sr.Mgr.
Aug-91	Municipal Gas Authority of Georgia	GA	28,785,000	Gas Revenue Bonds (Transco Portfolio I project), Series A	Co-Sr.Mgr.
Aug-91	Manchester, City of	GA	5,990,000	Combined Public Utilities Revenue Bonds, Series 1991	Sole Mgr.
Jul-91	Cordele Office Building Authority	GA	5,575,000	Revenue Bonds (Crisp County School District Project) Series 1991	Sole Mgr.
Jul-91	Cartersville, City of	GA	7,000,000	Water & Sewerage Revenue Bonds, Series 1991	Placement Agent
Jun-91	Rome Board of Education, City of	GA	6,880,000	General Obligation School Bonds	Sole Mgr.
May-91	Glynn County	GA	6,200,000	General Obligation Tax Anticipation Notes	Financial Advisor
May-91	Glynn County	GA	2,400,000	Beach Renourishment Revenue Bonds	Financial Advisor
Apr-91	Thomaston, City of	GA	3,920,000	Public Utilities Revenue Refunding Bonds, Series 1991	Sole Mgr.
Apr-91	Cobb County	GA	35,000,000	General Obligation Tax Anticipation Notes	Financial Advisor
Mar-91	Tift County Hospital Authority	GA	12,470,000	Revenue Anticipation Certificates, Series 1991	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Mar-91	Municipal Gas Authority of Georgia	GA	23,200,000	Gas Revenue Bonds (Southern Portfolio I project), Series A	Co-Sr.Mgr.
Mar-91	Municipal Electric Authority of Georgia	GA	95,004,307	Power Revenue Bonds, Series U	Financial Advisor
Mar-91	Floyd County, Hospital Authority of	GA	27,000,000	Revenue Anticipation Certificates (Floyd Medical Center), Series 1991	So-Senior Mgr.
Jan-91	Waycross, City of	GA	1,260,000	Water & Sewerage Revenue Bonds, Series 1991	Sole Mgr.
Jan-91	Henry County & Henry County Water & Sewerage Authority	GA	4,400,000	Water & Sewerage Revenue Bonds, Series 1991	Placement Agent
Dec-90	Henry County & Henry County Water & Sewerage Authority	GA	7,600,000	Water & Sewerage Revenue Bonds, Series 1990	Sole Mgr.
Dec-90	Georgia Municipal Association	GA	127,635,000	Pool Bond Certificates of Participation (1990)	Financial Advisor
Dec-90	East Point Building Authority	GA	17,015,000	Revenue Bonds, Series 1990	Sole Mgr.
Dec-90	College Park Business & Industrial Development Authority	GA	28,525,000	Civic Center Project Revenue Bonds, Series 1990A & 1990B	Sole Mgr.
Nov-90	Chattooga County Hospital Authority	GA	2,500,000	Revenue Certificates, Series 1990	Co-Senior Mgr.
Sep-90	LaGrange, City of	GA	32,615,000	Water & Sewerage Revenue Bonds, Series 1990	Financial Advisor
Sep-90	LaGrange Development Authority	GA	6,015,000	Private Activity Revenue Bonds (Kleen-Tex Industries, Inc. project), Series 1990	Placement Agent
Sep-90	Elbert County, Elberton & Bowman, Dev. Auth. of	GA	6,000,000	Industrial Development Revenue Bonds (New Elberton Mills, Inc.)	Sole Mgr.
Aug-90	Marietta Downtown Development Authority, City of	GA	9,352,452	Public Golf Course Revenue Bonds, Series 1990	Financial Advisor
Aug-90	DeKalb, Housing Authority of the County of	GA	24,100,000	Single Family Mortgage Revenue Bonds, Series 1990	Co-Senior Mgr.
Jul-90	Glynn County	GA	4,500,000	General Obligation Tax Anticipation Notes	Financial Advisor

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Date	Issuer	State	Amount	Description	Role
Jun-90	Jackson County Industrial Development Authority	GA	3,000,000	Industrial Revenue Bonds (Roper Industries, Inc. Project). Series 1990	sole Mgr.
Jun-90	Barrow County School District	GA	6,000,000	General Obligation School Bonds	Sole Mgr.
May-90	Marietta, City of	GA	20,085,000	General Obligation School Funds	Financial Advisor
May-90	Carrollton, City of	GA	5,000,000	General Obligation School Bonds	Sole Mgr.
May-90	Americus, City of	GA	5,000,000	General Obligation School Bonds	Sole Mgr.
Feb-90	Smyrna Downtown Development Authority	GA	8,690,000	Revenue Bonds, Series 1990	Sole Mgr.
Feb-90	Powder Springs, City of	GA	1,650,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1990	Sole Mgr.
Jan-90	Dalton-Whitfield County Hospital Authority	GA	15,000,000	Revenue Anticipation Certificates, Series 1990	Co-Senior Mgr.
Dec-89	Cobb County School District	GA	39,640,000	General Obligation School Bonds	Senior Mgr.
Nov-89	Smyrna Downtown Development Authority	GA	6,430,000	Revenue Bonds, Series 1989	Sole Mgr.
Nov-89	Chatsworth Waterworks Commission	GA	2,200,000	Water & Sewerage Revenue Bonds, Series 1989	Sole Mgr.
Oct-89	Lee County School District	GA	2,900,000	General Obligation School Bonds	Sole Mgr.
Sep-89	Surfside Beach, Town of	GA	4,330,000	General Obligation Bonds (1989)	Financial Advisor
Sep-89	Municipal Electric Authority of Georgia	GA	25,625,388	General Power Revenue Bonds, Series 1989B	Financial Advisor
Sep-89	Municipal Electric Authority of Georgia	GA	61,115,000	Power Revenue Bonds, Series T	Financial Advisor
Aug-89	Tift County Water & Sewerage Authority	GA	1,330,000	Water & Sewerage Revenue Bonds, Series 1989	Co-Sr.Mgr.

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Date	Issuer	State	Amount	Description	Role
Aug-89	Manchester Development Authority	GA	300,000	Revenue Bonds (Industrial Park Project), Series 1989	Sole Mgr.
Jul-89	Municipal Electric Authority of Georgia	GA	93,390,000	Power Revenue Bonds, Series S	Financial Advisor
Jun-89	Smyrna, City of	GA	3,510,000	Water & Sewerage Revenue Refunding Bonds, Series 1989	Sole Mgr.
Jun-89	Polk County Water Authority	GA	4,215,000	Water & Sewage Revenue Refunding Bonds, Series 1989	Sole Mgr.
Jun-89	Oconee County School District	GA	12,500,000	General Obligation School Bonds	Sole Mgr.
May-89	Municipal Electric Authority of Georgia	GA	42,930,000	General Power Revenue Bonds, Series 1989A	Financial Advisor
May-89	Municipal Electric Authority of Georgia	GA	51,200,000	Power Revenue Bonds, Series R	Financial Advisor
May-89	Cobb County, Housing Authority of	GA	10,500,000	Multi-Family Housing Revenue Bonds (Ashley Knoll Project), Series 1989	Financial Advisor
May-89	Canton, City of	GA	6,620,000	Water & Sewerage Revenue Bonds, Series 1989	Sole Mgr.
May-89	Athens, City of	GA	6,992,418	Water & Sewerage Revenue Bonds, Series 1989	Financial Advisor
Apr-89	Walton County Water & Sewerage Authority	GA	2,785,000	Water & Sewerage Revenue Refunding Bonds, Series 1989	Sole Mgr.
Apr-89	Heard County Water Authority	GA	1,795,000	Water & Sewage Revenue Refunding Bonds, Series 1989	Sole Mgr.
Apr-89	Duluth, City of	GA	1,290,000	Water & Sewer Revenue Bonds, Series 1989	Senior Mgr.
Apr-89	Cumming, City of	GA	1,750,000	Water & Sewerage Revenue Refunding Bonds, Series 1989	Co-Senior Mgr.
Apr-89	Athens Downtown Development Authority	GA	4,250,000	Parking Revenue Bonds (Athens Parking Deck Project)	Financial Advisor
Mar-89	Thomson/McDuffie	GA	4,685,000	Water & Sewerage Revenue Bonds, Series 1989	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-89	Adel, City of	GA	1,435,000	Combined Public Utility Revenue Refunding Bonds, Series 1989	Sole Mgr
Feb-89	Commerce, City of	GA	4,200,000	Combined Public Utility Revenue Refunding and Improvement Bonds, Series 1989	Sole Mgr.
Feb-89	Cartersville, City of	GA	9,500,000	Water & Sewerage Revenue Improvement Bonds	Sole Mgr.
Dec-88	Griffin, City of	GA	3,000,000	Combined Public Utility Revenue Refunding & Improvement Bonds, Series 1988	Sole Mgr
Nov-88	Municipal Electric Authority of Georgia	GA	25,000,000	General Resolution Projects Certificates, Series 1988A	Financial Advisor
Nov-88	Municipal Electric Authority of Georgia	GA	25,000,000	Project One Certificates, Series 1988A	Financial Advisor
Nov-88	Gwinnett County Recreation Authority	GA	4,000,000	Revenue Bonds, Series 1988	Financial Advisor
Nov-88	Barrow County Airport Authority	GA	4,050,000	Airport Improvement Revenue Bonds, Series 1988	Sole Mgr.
Oct-88	Cobb County-Marietta Water Authority	GA	44,130,000	Water Revenue Refunding & Improvement Bonds, Series 1988	Sole Mgr.
Sep-88	Twiggs County School District	GA	1,545,000	General Obligation School Bonds (1988)	Sole Mgr.
Sep-88	Pulaski County School District	GA	750,000	General Obligation School Bonds	Sole Mgr.
Sep-88	Cobb County, Housing Authority of	GA	13,750,000	Flexible Demand Multifamily Housing Revenue Bonds (Tamarron Project), Series 1994B	Financial Advisor
Aug-88	Municipal Electric Authority of Georgia	GA	109,375,375	General Power Revenue Bonds, Series 1988B	Financial Advisor
Jul-88	Washington, City of	GA	1,710,000	Combined Public Utility Revenue Refunding & Improvement Bonds, Series 1988	Sole Mgr.
Jul-88	Rome, City of	GA	8,510,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1988	Sole Mgr.
Jul-88	Cartersville, City of	GA	9,534,056	Water & Sewerage Revenue Refunding & Improvement Bonds	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Jun-88	Houston County	GA	2,400,000	Water & Sewerage Revenue Bonds, Series 1988	Sole Mgr.
Jun-88	Austell, City of	GA	3,000,000	Gas System Revenue Bonds, Series 1988	Sole Mgr.
May-88	Municipal Electric Authority of Georgia	GA	191,242,314	Power Revenue Bonds, Series Q	Financial Advisor
May-88	Elberton, City of	GA	2,000,000	Combined Public Utility Revenue Bonds, Series 1988	Sole Mgr.
May-88	Bartow County	GA	6,475,000	Water & Sewerage Revenue Refunding Bonds, Series 1988	Sole Mgr.
Apr-88	Manchester, City of	GA	700,000	Water & Sewerage Revenue Bonds, Series 1988	Sole Mgr.
Apr-88	Cobb County	GA	26,000,000	General Obligation Tax Anticipation Notes	Financial Advisor
Mar-88	Municipal Electric Authority of Georgia	GA	20,170,000	General Power Revenue Bonds, Series 1988A	Financial Advisor
Mar-88	Municipal Electric Authority of Georgia	GA	58,065,000	Power Revenue Bonds, Series P	Financial Advisor
Mar-88	Gwinnett County Water & Sewerage Authority	GA	42,000,000	Water & Sewerage Revenue Refunding Bonds, Series 1988	Financial Advisor
Mar-88	Cobb County	GA	48,000,000	Water & Sewerage Revenue Bonds, Series 1988	Sole Mgr.
Mar-88	Athens, City of	GA	29,130,000	Water & Sewerage Revenue Refunding & Improvement Bonds	Financial Advisor
Feb-88	Municipal Electric Authority of Georgia	GA	488,700,000	Special Obligation Bonds, Second Crossover Series	Financial Advisor
Feb-88	Cobb County-Marietta Water Authority	GA	32,565,000	Water Revenue Bonds, Series 1988	Sole Mgr.
Dec-87	Municipal Electric Authority of Georgia	GA	488,700,000	Adjustable Rate Special Obligation Bonds, First Crossover Series	Financial Advisor
Dec-87	DeKalb, Housing Authority of the County of	GA	93,136,408	Metropolitan Atlanta Single Family Mortgage Revenue Bonds (GNMA Collateralized Home Mortgage Revenue Bond Program)	Co-Senior Mgr.

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Date	Issuer	State	Amount	Description	Role
Oct-87	Jesup, City of	GA	600,000	Water & Sewer Revenue Bonds, Series 1987	Sole Mgr.
Oct-87	Catoosa County	GA	4,700,000	Water & Sewerage Revenue Bonds, Series 1987	Sole Mgr.
Sep-87	Cobb County	GA	10,000,000	General Obligation Tax Anticipation Notes, Series 1987A	Financial Advisor
Aug-87	Cobb County	GA	6,000,000	General Obligation Health Facilities Bonds	Sole Mgr.
Jul-87	Gwinnett County Recreation Authority	GA	17,000,000	Revenue Bonds, Series 1987	Financial Advisor
Jul-87	East Point Building Authority	GA	17,500,000	Revenue Bonds, Series 1987	Sole Mgr.
Jun-87	Municipal Electric Authority of Georgia	GA	62,500,000	General Power Revenue Bonds, Series 1987A	Financial Advisor
Jun-87	Municipal Electric Authority of Georgia	GA	112,500,000	Power Revenue Bonds, Series M	Financial Advisor
Apr-87	DeKalb, Housing Authority of the County of	GA	75,000,000	Metropolitan Atlanta Single Family Mortgage Revenue Bonds (GNMA Collateralized Home Mortgage Revenue Bond Program)	Co-Senior Mgr.
Mar-87	Dalton-Whitfield County Hospital Authority	GA	12,550,000	Revenue Anticipation Refunding Certificates, Series 1987	Co-Senior Mgr.
Mar-87	Cobb County School District	GA	26,320,000	General Obligation Refunding Bonds	Sole Mgr.
Mar-87	Cobb County School District	GA	59,500,000	General Obligation School Bonds	Sole Mgr.
Mar-87	Cobb County	GA	27,000,000	General Obligation Tax Anticipation Notes, Series 1987	Financial Advisor
Jan-87	Palmetto, City of	GA	500,000	General Obligation Municipal Electric System Improvement Bonds (1987)	Sole Mgr.
Jan-87	Kennesaw, City of	GA	1,375,000	General Obligation Municipal Building Bonds	Sole Mgr.
Jan-87	Jones County School District	GA	2,650,000	General Obligation School Bonds	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Jan-87	Barrow County	GA	6,775,000	General Obligation Bonds (Courthouse Annex/Jail)	Sole Mgr.
Jan-87	Austell, City of	GA	2,300,000	Water & Sewerage Revenue Bonds, Series 1987	Sole Mgr.
Dec-86	McDonough, City of	GA	2,500,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1986	Sole Mgr.
Dec-86	Jesup, City of	GA	800,000	Water & Sewer Revenue Bonds, Series 1986	Sole Mgr.
Dec-86	Gwinnett County Water & Sewerage Authority	GA	88,738,994	Water & Sewerage Revenue Refunding Bonds, Series 1986	Financial Advisor
Dec-86	Cobb County	GA	28,810,000	General Obligation Bonds (Parks and Recreation)	Sole Mgr.
Dec-86	Cobb County	GA	153,960,000	Water & Sewerage Revenue Refunding & Improvement Bonds	Sole Mgr.
Aug-86	Municipal Electric Authority of Georgia	GA	416,265,571	Power Revenue Bonds, Series L	Financial Advisor
Jul-86	Smyrna, City of	GA	1,500,000	Water & Sewerage Revenue Bonds, Series 1986	Sole Mgr.
Jul-86	Gwinnett County	GA	16,000,000	General Obligation Library Bonds	Financial Advisor
Jul-86	Gwinnett County	GA	90,000,000	General Obligation Road Bonds	Financial Advisor
Jun-86	Conyers, City of	GA	12,800,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1986	Sole Mgr.
Jun-86	Austell, City of	GA	3,750,000	Gas System Revenue Refunding & Improvement Bonds	Sole Mgr.
May-86	Municipal Electric Authority of Georgia	GA	650,000,000	Power Revenue Bonds, Series K	Financial Advisor
Apr-86	Rome, City of	GA	3,300,000	Library Revenue Bonds, Series 1986	Sole Mgr.
Apr-86	Marietta, City of	GA	3,000,000	General Obligation School Funds	Sole Mgr.

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Date	Issuer	State	Amount	Description	Role
Mar-86	Municipal Electric Authority of Georgia	GA	503,317,345	General Power Revenue Bonds, Series 1986A	Financial Advisor
Mar-86	Barrow County School District	GA	5,200,000	General Obligation School Bonds	Sole Mgr.
Jan-86	Glynn County School District	GA	4,000,000	General Obligation School Bonds	Sole Mgr
Jan-86	Coweta County School District	GA	15,000,000	General Obligation School Bonds	Sole Mgr.
Dec-85	Newnan Water, Sewer & Light Commission, City of	GA	4,290,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1985	Sole Mgr.
Dec-85	Henry County School District	GA	13,750,000	General Obligation Refunding School Bonds	Co-Sr. Mgr.
Dec-85	Henry County & Henry County Water & Sewerage Authority	GA	7,030,000	Water & Sewerage Revenue Bonds, Series 1985	Sole Mgr.
Dec-85	Gwinnett County Airport Authority	GA	4,360,000	Airport Revenue Bonds, Series	Sole Mgr.
Dec-85	Cobb County, Housing Authority of	GA	7,460,000	Multi-Family Housing Revenue Bonds (Cobb-Six Flags Project), Series 1985F	Financial Advisor
Dec-85	Cobb County, Housing Authority of	GA	21,000,000	Multi-Family Housing Revenue Bonds (Post Valley Project), Series 1985H	Financial Advisor
Dec-85	Cobb County, Housing Authority of	GA	7,275,000	Multi-Family Housing Revenue Bonds (Summer Oak Project), Series 1985G	Financial Advisor
Nov-85	Powder Springs, City of	GA	2,550,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1985	Sole Mgr.
Nov-85	Marietta Board of Lights & Waterworks, City of	GA	14,340,000	Public Utilities Revenue Bonds, Refunding & Improvement Series 1985	Sole Mgr.
Nov-85	Gwinnett County Water & Sewerage Authority	GA	207,612,654	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1985	Financial Advisor
Nov-85	Gwinnett County Housing Authority	GA	10,400,000	Multifamily Revenue Bonds (Greens Associates, Ltd. Project), Series 1985C	Financial Advisor
Nov-85	Gwinnett County Housing Authority	GA	19,250,000	Multifamily Revenue Bonds (Post Court, Ltd. Project), Series 1985B	Financial Advisor

Ed Wall Experience 1984 - 2023

Date	Issuer	State	Amount	Description	Role
Nov-85	Cobb County, Housing Authority of	GA	11,500,000	Multi-Family Housing Revenue Bonds (Tibbaron Assoc. Project), Series 1985D	Financial Advisor
Oct-85	Thomaston, City of	GA	4,675,000	Public Utilities Revenue Bonds, Refunding & Improvement Series 1985	Sole Mgr.
Oct-85	Gwinnett County Housing Authority	GA	7,300,000	Multifamily Revenue Bonds (Lincoln Willow Trail Assoc., Ltd. Project), Series 1985A	Financial Advisor
Oct-85	DeKalb, Housing Authority of the County of	GA	40,002,694	Single Family Mortgage Revenue Bonds, Series 1985	Co-Senior Mgr.
Oct-85	Cobb County, Housing Authority of	GA	14,500,000	Multi-Family Housing Revenue Bonds (Powers Ferry Station Project), Series 1985E	Financial Advisor
Oct-85	Cobb County, Housing Authority of	GA	10,600,000	Multi-Family Housing Revenue Bonds (Terrell Mill II Project), Series 1985C	Financial Advisor
Oct-85	Cobb County	GA	82,455,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1985	Senior Mgr.
Aug-85	Waycross, City of	GA	5,525,000	Water & Sewerage Revenue Refunding Bonds, Series 1985	Sole Mgr.
Aug-85	Cobb County-Marietta Water Authority	GA	62,300,000	Water Revenue Refunding Bonds, Series 1985	Co-Sr. Mgr.
Aug-85	Cobb County, Housing Authority of	GA	21,500,000	Variable Rate Demand Multi-Family Housing Revenue Bonds (Green House Patio Apartment Project), Series 1985A	Financial Advisor
Aug-85	Cobb County, Housing Authority of	GA	18,000,000	Variable Rate Demand Multi-Family Housing Revenue Bonds (Green House Patio Apartment Project, Series 1985B	Financial Advisor
Jun-85	Gwinnett County Housing Authority	GA	15,000,000	Multifamily Revenue Bonds (Post Chase, Ltd. Project), Series 1985A	Financial Advisor
Apr-85	Municipal Electric Authority of Georgia	GA	175,000,000	General Power Revenue Bonds, 1985A Series	Financial Advisor
Apr-85	Municipal Electric Authority of Georgia	GA	100,000,000	Project One Certificates, Series 1985A	Financial Advisor
Apr-85	DeKalb, Housing Authority of the County of	GA	11,765,000	Multi-Family Housing Revenue Bonds (Winders Park Project)	Co-Senior Mgr.
Apr-85	Cobb County School District	GA	9,240,000	General Obligation Refunding Bonds	Sole Mgr.

Ed Wall Experience 1984 - 2023

Date	Issuer	State	Amount	Description	Role
Apr-85	Cobb County School District	GA	58,500,000	General Obligation School Bonds	Sole Mgr.
Mar-85	Canton, City of	GA	2,415,000	Water & Sewer Revenue Bonds, Refunding & Improvement	Sole Mgr.
Feb-85	Gwinnett County Housing Authority	GA	30,000,000	Single Family Mortgage Revenue Bonds, Series 1985	Co-Sr.Mgr.
Feb-85	Brunswick Housing Authority	GA	3,250,000	Multi-Family Housing Revenue Bonds (Island Square Project)	Co-Senior Mgr.
Jan-85	Henry County	GA	2,070,000	General Obligation Tax Anticipation Notes	Financial Advisor
Dec-84	Gwinnett County	GA	35,000,000	Water & Sewerage Revenue Bonds, Series 1984A	Sr. Mgr.
Dec-84	DeKalb, Housing Authority of the County of	GA	29,275,000	Single Family Mortgage Revenue Bonds, Series 2984	Co-Senior Mgr.
Dec-84	Cartersville, City of	GA	7,305,133	Water & Sewerage Revenue Refunding & Improvement Bonds	Sole Mgr.
Nov-84	Marietta, City of	GA	2,340,000	General Obligation School Funds	Sole Mgr.
Oct-84	Smyrna, City of	GA	4,375,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1984	Sole Mgr.
Oct-84	Kennesaw, City of	GA	750,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1984	Sole Mgr.
Oct-84	Cherokee County Development Authority	GA	1,830,000	Revenue Bonds (Industrial Park Project), Series 1984	Sole Mgr.
Sep-84	Municipal Electric Authority of Georgia	GA	260,000,000	Power Revenue Bonds, Series J	Financial Advisor
Sep-84	Municipal Electric Authority of Georgia	GA	40,000,000	Project One Certificates, Series 1984B	Financial Advisor
Sep-84	Cobb County, Housing Authority of	GA	12,700,000	Multi-Family Housing Revenue Bonds (Post Bridge Project)	Financial Advisor
Aug-84	Gwinnett County Housing Authority	GA	16,500,000	Multifamily Housing revenue Bonds (Post Corners Project), Series 1984C	Financial Advisor

Ed Wall Experience 1984 - 2023

Date	Issuer	State	Amount	Description	Role
Aug-84	Cobb County, Housing Authority of	GA	25,403,078	Single Family Mortgage Revenue Bonds, Series 1984	Senior Mgr.
Jul-84	Griffin, City of	GA	3,030,000	Combined Public Utility Revenue Refunding & Improvement Bonds, Series 1984	Sole Mgr
Jul-84	Dalton-Whitfield County Hospital Authority	GA	15,715,000	Revenue Anticipation Certificates, Series 1984	Co-Senior Mgr.
Jul-84	Dalton, City of	GA	1,250,000	General Obligation Recreation Bonds	Financial Advisor
Jun-84	LaFayette, City of	GA	4,130,000	Water & Sewerage Revenue Refunding and Improvement Bonds, Series 1984A	Sr. Mgr.
Apr-84	Municipal Electric Authority of Georgia	GA	50,000,000	Project One Certificates, Series 1984A	Financial Advisor
Mar-84	Municipal Electric Authority of Georgia	GA	300,000,000	General Power Revenue Bonds, Series 1984	Financial Advisor
Mar-84	Cobb County, Housing Authority of	GA	6,550,290	Multi-Family Housing Revenue Bonds (Garrison Plantation Dev.)	Financial Advisor
Feb-84	Henry County & Henry County Water & Sewerage Authority	GA	10,725,000	Water & Sewerage Revenue Refunding & Improvement Bonds, Series 1984A	Sole Mgr.
Feb-84	Gwinnett County Housing Authority	GA	9,200,000	Multifamily Housing Revenue Bonds (Amber Trails, Ltd. Project), Series 1984 B	Financial Advisor
Feb-84	Gwinnett County Housing Authority	GA	4,400,000	Multifamily Revenue Bonds (Hampton Woods Associates, Ltd. Project), Series 1984A	Financial Advisor
Feb-84	Cobb County-Marietta Water Authority	GA	7,000,000	Water Revenue Bonds, Series 1983 (Actually Issued Feb. of 1984)	Sole Mgr.
Jan-84	Henry County	GA	1,920,000	General Obligation Tax Anticipation Notes	Financial Advisor
Jan-84	Gwinnett County Water & Sewerage Authority	GA	7,500,000	Water & Sewerage Revenue Bonds, Series 1986	Financial Advisor
Jan-84	Gwinnett County	GA	14,500,000	Water & Sewerage Revenue Bonds, Series 1984	Financial Advisor
			25,153,417,251	- Total PAR Amount	

Section III

Resumes

Ed Wall, Managing Director

Ed Wall has served as underwriter, placement agent or financial advisor to over half of the cities, counties and authorities in the State of Georgia since he began his career in public finance over 40 years ago. Experienced in a broad range of sectors including, but not limited to: hospitality, transportation, economic development, water and sewer, gas, industrial development, healthcare, public utilities, airport, public improvement, education k-12 and higher education, Wall has managed over \$20 billion in par amount of municipal bonds.

Wall graduated from Georgia Institute of Technology and began his career at Lex Jolley & Co., Inc. in 1984. Wall founded Knox Wall & Co. in 1995, which was later purchased by Morgan Keegan, where Wall served as managing director for 12 years. Wall next worked with Sterne Agee & Leach and Raymond James before joining Piper Sandler in March of 2012. He holds the following FINRA securities licenses: Series 7, 24, 27, 50, 53, 63 and 66.

Wall has volunteered throughout his life in the church and his community. He served on the board of MARTA for over 9 years including the position of chairman, he served as a citizen member of the Atlanta Regional Commission, and currently serves as Chairman on the DeKalb County Pension Board.

PIPER | SANDLER

Ed Wall
Managing Director
Public Finance Investment Banking

Tel: 404 846-9571
Edmund.Wall@psc.com

Piper Sandler & Co.
1442 Dresden Drive, Suite 257
Atlanta, GA 30319

Whit Moloney, Senior Vice President

Whit Moloney joined Piper Sandler in August 2011 to open our Nashville office after more than four years with Morgan Keegan with an additional four years of experience at a regional investment bank. Prior to joining Piper, he worked as an investment banker on a variety of issues ranging from general government, electric and utility systems, airports, higher education, 501(c)3 issues, health care issues and tax increment financings in Tennessee, Florida and Kentucky.

Moloney has served as lead banker on more than \$3.1 billion in senior managed since 2008. Moloney earned a bachelor's degree in business administration from Rhodes College (Tennessee) and a Master of Business Administration degree from the Williams College of Business at Xavier University (Ohio). He holds the following FINRA securities licenses: Series 7, 50, 53 and 63.

PIPER | SANDLER

Whit Moloney
Senior Vice President
Public Finance Investment Banking

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Cell: 615 354-4113
Whit.Moloney@psc.com

Piper Sandler & Co.
3200 West End Ave., Suite 500
Nashville, TN 37203



Select Stockbridge

Amplify
EXCELLENCE

BROUGHT TO YOU BY THE CITYWIDE DEVELOPMENT AUTHORITY

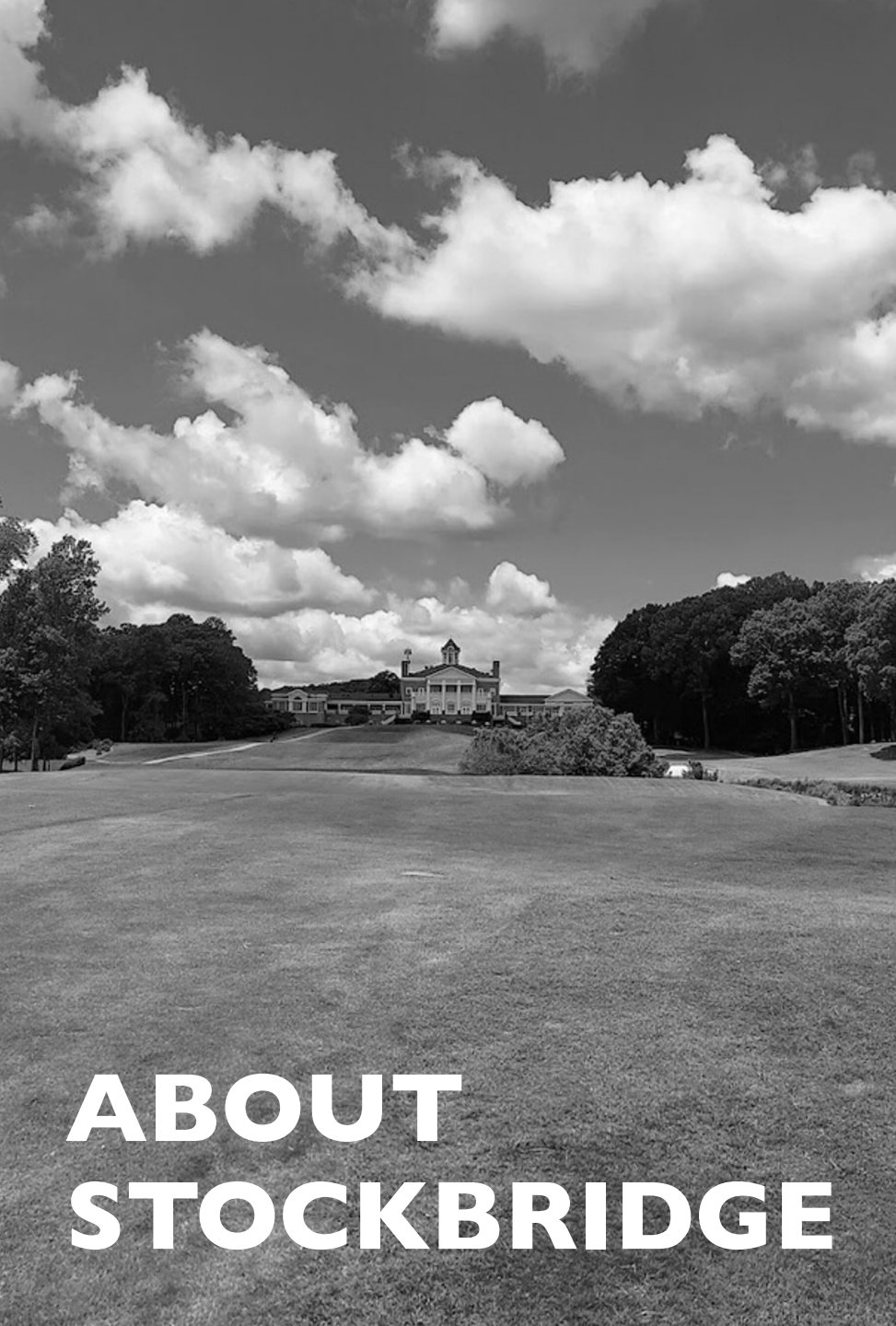
MISSION & VISION

MISSION: The City Of Stockbridge Citywide Development Authority (SDA) is dedicated to stimulating & sustaining economic development and quality growth, in and throughout the entire City of Stockbridge.

VISION: The City Of Stockbridge Citywide Development Authority (SDA) vision is to improve the quality of life for its citizens, foster quality economic growth, and sustainability, while supporting the city to cultivate an economically viable city where its citizens can live, work, and play.

The authority was created for the purpose, among other things, of promoting and furthering the public purpose of developing trade, commerce, industry and employment opportunities.

Select Stockbridge



ABOUT STOCKBRIDGE

- 20 Miles South of Atlanta
- The Gateway to Henry County
- A Healthcare Destination
- Eagles Landing, the premiere Golf Course of South Atlanta
- The Stockbridge Amphitheater, boasting 3600 premium seats
- Ancestral Home of Martin Luther King, Sr.

Select Stockbridge

- Featured in Stranger Things, Black Panther, and the Fast and Furious franchise
- \$40 Million State of the Art STEM High School
- Ancestral home of Martin Luther King, Sr. A community focused on growth and progress.

AMPLIFY EXCELLENCE **in Stockbridge**

Select Stockbridge

CITY DEMOGRAPHICS

\$72,000

**MEDIAN RESIDENT
INCOME**

31.4

MEDIAN AGE

67%

**DEMOGRAPHIC WITH
SOME COLLEGE
EDUCATION OR
DEGREE**

\$204,100

MEDIAN HOME VALUE

66.4% BLACK, 21.3% WHITE

Select Stockbridge

STOCKBRIDGE AMPHITHEATER



- Designed by H.J. Russell and Company
- Over 3600 Premium Seats
- Brings world-renowned talent right to Stockbridge

Select Stockbridge

Healthcare is on the Rise

- The anchor Level 3 Trauma Center
- Piedmont Henry Hospital
- Emory Healthcare
- Regenerative Orthopedics & Spine Institute



Select Stockbridge

*“In the South Metro Atlanta area,
Stockbridge stands out as a leading retail
spending destination, meeting many of the
needs of residents and attracting outside
visitors to spend on goods and services
inside the Stockbridge City Limits”*

- Georgia Tech Report

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CITY INCENTIVES

City of Stockbridge New and Emerging Business Tax Waiver Program: The City of Stockbridge will waive occupation taxes for up to three years for new businesses.

Façade Grants allowing small businesses to fund improvements.

Easy, Streamlined, and Expedited Process to work with the Stockbridge Development Authority.

Tax Abatement: The Authority will work with prospective projects to offer a tax abatement that reduces property taxes over a multi-year period.

Business Services Initiative allowing the Workforce Development Division to establish employment partnerships with private and public sector companies to meet the company's employment needs.

Film Industry Credits in exchange for "Made in Stockbridge, GA" Credits in Film and 5% of industry jobs allocated to Stockbridge residents to include but not limited to design jobs, writing jobs, AV jobs and more.

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CITY INCENTIVES

CONTINUED

Revolving Loan Fund (RLF): Created after a municipality receives a Community Development Block Grant, the RLF is used for lower interest rates, lease rates, etc. to provide capital for small businesses and expand economic opportunity.

The Small Business Improvement Grant supports small businesses and commercial property owners in Stockbridge Tax Allocation Districts (TADs)

TAD, a financing incentive tool where bonds are issued to fund infrastructure and other improvements in a given area, repaid by increases in property values (and ‘tax increments’) from that area.

FEDERAL & STATE INCENTIVES

Federal New Markets Tax Credits: Program to attract investment to underserved areas and support projects that offer services or create quality jobs.

Investment Tax Credit: Manufacturing and telecommunications companies may receive up to 3% credit toward 50% of their tax liability by making a minimum \$100,000 investment in a new or existing facility in Georgia.

Job Tax Credit: \$1,750 per new job created, minimum 15 new jobs, to offset 50% of a company's income tax liability.

High-Paying Job Creation Tax Credit: Companies may receive tax credits if they create and maintain net new jobs that pay at least 110% of the city's average wage.

Film, Television, and Digital Entertainment Tax Credit: Film and television companies may receive a tax credit of up to 30% of money spent on production and post-production in Georgia, either in a single production or on multiple projects. The minimum spending amount is \$500,000. Companies producing feature films, television series, music videos, commercials, interactive games, or animation may qualify.

Industrial Revenue Bonds (IRBs): Municipal debt securities issued by a government agency on behalf of a company and intended to build or acquire factories or equipment at lower-than-market costs.

Select Stockbridge

FEDERAL & STATE INCENTIVES

CONTINUED

Georgia's Entertainment Industry Investment Act offers a 20% tax credit for companies that spend \$500,000+ on production and post-production in Georgia, with a 10% tax credit if the project includes a logo provided by the state. If a company has little or no Georgia tax liability, it can transfer or sell its tax credits.

Small Issue Bonds for Manufacturing may be issued on a tax-exempt basis for property and facilities used in the manufacturing, production, or processing of personal property and on-site, related, and ancillary facilities including office space. Note that no more than 25% of the bond monies may be applied to such ancillary facilities. Limited by IRS regulations to a project that costs no more than \$10 million.

MIXED USE



The Bridges at Jodeco is a 158-acre mixed-use project featuring best-in-class shopping, entertainment, and dining along with high-end apartments and townhomes.

Located at the intersection of Jodeco Road and I-75. Largest remaining tract of undeveloped land adjacent to I-75 in Henry County, just south of Atlanta.

Select Stockbridge

WHY INVEST IN STOCKBRIDGE NOW?

The City of Stockbridge is at the pinnacle of progress and urban development to support a growing and highly educated workforce. It is the prime time to invest in the City of Stockbridge.

The Authority was created for the purpose, among other things, of promoting and furthering the public purpose of developing trade, commerce, industry and employment opportunities. Let us help you be a part of the fastest growing city in the U.S.

Select Stockbridge



Stockbridge



Where Community Connects



Citywide Development Authority

Economic Development Incentives Program Application

Purpose

The Stockbridge Citywide Development Authority (“Stockbridge CDA”) has established an Economic Development Incentives Program (the Program) to encourage growth in the City of Stockbridge (“City”). The goals of the Program are to 1) attract desirable businesses, 2) create new jobs for citizens, 3) expand the City’s tax base, 4) create a favorable balance between business and residential development, and 5) create a valid, legal process by which to provide property tax abatements and other incentives to businesses that will bring a public benefit to the City. Detailed information about the Stockbridge CDA incentives program can be found on our website at www.selectstockbridge.com.

Responsibilities and Authority

Under the Program, the Stockbridge CDA will receive applications and evaluate financial and non-financial issues; conduct financial analysis and background inquiries as needed; structure an appropriate incentive package; and negotiate a Memorandum of Understanding (MOU) describing the incentives being offered.

Eligibility

To be considered eligible for the Program, the business must create jobs and revenue for the City. The conditions must also be such that the business would not locate in the City without the assistance of the Program. Eligibility is extended to new as well as existing City businesses that desire to create or expand their operations at certain levels of investment and employment. Decisions regarding the amounts of awards, tax abatements, and financial incentives will be subject to approval of relevant tax assessing authorities. Any awards, conditions, or requirements of the Program may be altered by the Stockbridge CDA at any time.

Tax Incentives

Tax incentives may be granted for projects for the purposes of 1) being competitive with other communities, and 2) for the value, viability, and sustainability of the business. The following guidelines will apply:

1. Tax abatements will not be granted on existing taxes.
2. Abatements will be in the form of future tax reductions per a scheduled approved by appropriate tax assessing authorities.
3. Applicants for abatements must agree to pay all the direct legal costs and other associated costs related to the development of the Memorandum of Understanding (MOU) as well as the issuance of the associated bonds and legal documents.
4. The Stockbridge CDA will negotiate the MOU with the business. The MOU will describe the tax incentives as well as minimum standards of achievement and accountability for the project. The MOU will include “claw backs” for nonperformance under the incentive agreement.
5. All compliance and reporting regarding the tax abatement and associated conditions will be the responsibility of the company receiving the incentives. Failure to comply can result in withdrawal of the incentives and repayment of past tax reductions.

6. The MOU may contain other conditions such as participation in Job Fairs and Workforce Development Programs which the company can provide to engage the community in furtherance of economic development.

**Economic Development Incentives Program Application
Stockbridge Citywide Development Authority**

Please provide the following information to allow the Stockbridge Citywide Development Authority to evaluate the incentives that may be made available. Although the final employment and financial projections for the project may change, please provide the estimates being used for planning the new facility.

1. Please provide a brief narrative describing the company, its name and address, products and services, as well as a brief history. Please also cite any web address or other information identifying the company.
2. Please generally describe the existing facilities the company now operates and where they are located.
3. Please describe the proposed expansion of the company, as well as the location in Stockbridge being considered. Please indicate general square footage requirements, type of building, and other general physical characteristics of the proposed facility.
4. Please provide the dollar amount of the total investment in the project. Please indicate general breakdowns of the intended investment (land, buildings, operational equipment, transportation equipment, labor, additional facilities). Please also indicate the value of the personal property that will be located at the new facility.
5. How many jobs will be immediately created by the project? How many jobs, if any, will be transferred from another location? Please describe any plans for additional jobs in the future.
6. Please provide the annual salary range of the jobs to be created, as well as a general summary by types of jobs (management, administrative, labor).
7. What are annual sales from the new facility projected to be?
8. Please indicate how the project will be financed and provide information regarding the financial ability of the business to perform the project.
9. Are there any environmental, operational, or utility issues associated with the project which could have an impact on the community's resources (water, sewer, emissions, traffic, fire, police, and schools)? If so, please explain.
10. Are you working with the State of Georgia, a consultant, or a real estate representative with whom we will need to consult to facilitate your project? If so, please provide contact.
11. Please provide any other comments or questions about the proposed project.

Thank you for your interest in locating to or expanding within the City of Stockbridge, Georgia.

Please return this application by email to:

Ariel Shaw, Chair
Stockbridge Citywide Development Authority
ashawdsa@cityofstockbridge-ga.gov